

ELEVATE YOUR CUSTOMER ENGAGEMENT WITH SONOMA PARTNERS

Sonoma Partners has 16 years of experience elevating customer engagement with Microsoft Dynamics, with a deep focus on enterprise mobility, and the manufacturing and professional services industries.

sonoma 
PARTNERS

OUR CLIENTS

We're the people who help companies like Grant Thornton, Moss Adams, Plante Moran, Wacom, Blue & Co., New Belgium Brewery, Mark Anthony Brands, Brooklyn Brewery (and hundreds more) run more efficient and profitable businesses with the power of Dynamics 365.



SONOMA PARTNERS + MICROSOFT = YOUR WINNING COMBINATION



2017 (Finalist)
2016 (Winner)
2015 (Finalist)



Ranked in the top 1% of Dynamic global network of partners nine years in a row (2009-2017)



We have 2 of the 50 US MVPs on our team



Named an inaugural Microsoft ISV Development Center in 2017, recognized for our CRM specialization

JOIN US AT THE



See + Speak with Sonoma Partners at the D365/CRMUG Summit 2017 at Booth 811.





CRM ENVISION

Sonoma Partners can help your organization develop a long-term roadmap for your CRM program.

Our proprietary service, CRM Envision, helps our clients develop a strategic roadmap to guide their CRM program from conception, through implementation, and beyond.

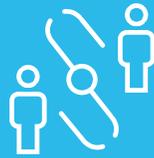
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Key outcomes when Envision is implemented:

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- » Define Strategic Goals of the Program
- » Develop Long-Term CRM Roadmap
- » Identify Key Metrics to Evaluate Success

LEARN MORE ABOUT CRM ENVISION ▷



CRM ENGAGE

Sonoma Partners can help you navigate the critically important parts of user adoption based on your company's needs.

Our proprietary service, CRM Engage, helps our clients establish a framework that includes all of the tools necessary to implement CRM and achieve high levels of end user adoption.

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We offer two levels of user adoption services:

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- » **Customer-Led:**
We'll provide you with our CRM Engage adoption best practice tools and templates including sample deliverables.
- » **Sonoma Partners-Led:**
In addition to the CRM Engage adoption tools and templates, we'll drive the key activities needed to establish an adoption program.

LEARN MORE ABOUT CRM ENGAGE ▷



CRM IMPLEMENTATION

Sonoma Partners specializes in triaging stalled or stale CRM deployments.

As a D365/CRMUG Summit attendee – it's highly likely that you've already made the investment into the Dynamics platform.

If you want to enhance or improve upon your existing system, look no further.

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We're the team that can help you help you answer the following questions:

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- » Is your current CRM deployment under-performing?
- » Do you feel like you need to revitalize your existing CRM program?
- » Do you need to breathe life back into your workforce and reinvigorate their commitment to using CRM?

LEARN MORE ABOUT CRM IMPLEMENTATION ▷



Azure Machine Learning

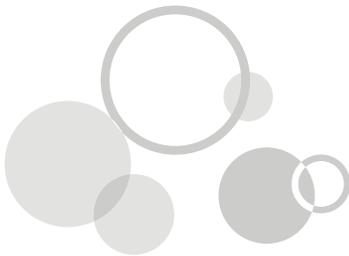


Power BI

SEE THIS (AND A LOT MORE)
IN ACTION AT

**BOOTH
811**

sonoma
PARTNERS



Relationship Insights
for Dynamics 365



Dynamics 365 for
Customer Insights



SCHEDULE A MEETING WITH SONOMA PARTNERS DURING THE D365/CRMUG SUMMIT.



HAVE A QUESTION ABOUT YOUR CURRENT DEPLOYMENT?



INTERESTED IN LEARNING ABOUT AZURE MACHINE LEARNING,
POWER BI, ANALYTICS AND MORE?



Contact us at events@sonomapartners.com to set up a meeting time with a member of our team.