Business Solutions

Red Maple®

Advanced Credit Cards

Red Maple's Advanced Credit Cards provides companies a solution to securely accept and process credit card payments. The system works natively with Microsoft Dynamics™ 365 for Finance & Operations (F&O) and Retail, Microsoft Dynamics™ AX 2012 and Retail, and AX 2009.

Red Maple works with more than a dozen processors, gateways and payment providers to provide credit card solutions via e-commerce, retail and card not present scenarios including call centers.

FEATURES AND BENEFITS:

✓ Merchants select their own processor

✓ No transaction fees

✓ Omni channel

✓ Tokenization

✓ Hosted Pay

✓ Level II and Level III

✓ Additional services: chargeback management and processing rules by card type

✓ Current PCI PA-DSS Validation

✓ Integration points include: sales orders, call center, project proposals, service orders, free text invoices and A/R payment

StagedPay™

Staged Pay is a patent-pending, hosted credit card solution that dramatically changes how merchants take credit card payments. StagedPay integrates with Microsoft Dynamics™ 365 F&O, Microsoft Dynamics™ AX 2012 or 2009, Microsoft Dynamics™ Customer Engagement (formerly CRM) or can be standalone.

With StagedPay, merchants NEVER have the customer's entire credit card number. StagedPay uses a two-step authentication process for secure payment transactions. It works like a combination lock, allowing merchants to accept and process credit cards using only part of the card number.
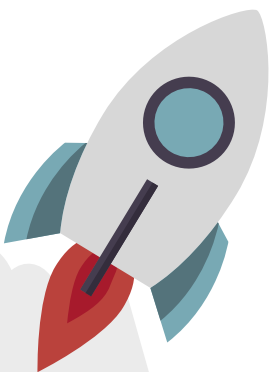
FEATURES AND BENEFITS:

✓ Includes a customer portal to allow customers to manage payment methods and pay invoices

✓ Allows merchants to process credit cards and ACH payments securely via the portal

✓ Processes recurring invoices and allows customers to manage subscription payments

✓ Integrates to several major processors and gateways so the merchant can choose the processor

✓ Reduces PCI footprint and in some cases can qualify a merchant to use an SAQ-A

✓ Complies with EU PSD2: Strong Customer Authentication (SCA)

Advanced Commissions

Red Maple's Advanced Commissions is a powerful solution that removes traditional limitations on standard commission and compensation structures. It provides Microsoft Dynamics™ 365 F&O and Microsoft Dynamics™ AX customers with a native, flexible tool to accommodate current and future commission needs.

PURCHASE MODULES INDIVIDUALLY OR COMBINE THEM TO CREATE A UNIQUE SOLUTION

FEATURES AND BENEFITS:

✓ Commission basis can be based on: revenue, margin, weighted margin, discount percentage, margin percentage, unit price and item quantities

✓ Selection of commissionable items can be based on: inventory, customers, territories, sales groups and other criteria

✓ Calculations can be calculated using: a flat amount, a percentage, quantity sold or a combination of such

✓ Commission payments can be eligible to be paid: upon invoice posting, upon receipt of payment, periodically using batch or periodically using a batch after payment has been received

✓ Commissions can be adjusted using: commission adjustment journals, missed commission journals and payment journals

✓ Advanced features include: split commissions, intercompany commissions and team commissions

✓ Commissions can be paid to: employees, contractors, customers and vendors

Advanced Trade & Pricing

Red Maple's Advanced Trade & Pricing enables companies to efficiently manage customer relationships when delivery, pricing and volumes are the critical keys in the relationship. Advanced Trade & Pricing works natively with Microsoft Dynamics™ 365 F&O and Microsoft Dynamics™ AX and allows the sales staff to focus on the customer.

FEATURES AND BENEFITS:

✓ Advanced pricing and discounting

✓ Billing, billing schedules and recurring billing

✓ Revenue recognition of complex transactions

✓ Automated contract generation and renewals

✓ Warranty tracking and trade claims

Find out more at RedMaple.com

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