

About Us

Hitachi Solutions strives to be our clients' most valuable partner, expertly guiding them through their digital transformation journey with service excellence and proven cloud-based, industry-focused solutions.

Who We Are

Hitachi Solutions America is a trusted, global cloud solutions integrator passionate about developing and delivering industry-focused solutions that drive cloud migration and business transformation on a worldwide scale. With more than 15 years of experience, proven technological depth, and cloud migration methodologies, we're able to help our clients survive and thrive in today's digital world.

As part of Hitachi, Ltd., we take pride in a long and rich history of innovation, financial strength, and global presence of one of the world's largest companies. While drawing from a vast global network of interconnected Hitachi companies, we go to market regionally so we can remain agile and focused enough to fully support clients in an intimate, localized way.

3,000+

Team Members

\$85B+

Revenue*

100%

Microsoft

40

Partner Awards

What We Do

We are experts in industry-based ground-to-cloud migration and digital transformation and are skilled across Dynamics 365 and the entire Microsoft Azure and Modern Workplace ecosystem. From business applications to Azure data and IoT to modern workplace technologies to data science and AI, we are one of the only companies in the world that can manage the entire Microsoft environment. This allows us to provide our clients innovative, best-in-class solutions and a "no surprises" implementation approach.

Industry Focus

Our industry focus is our strength and what truly sets us apart. We align our expertise vertically within the following industries:

- **Financial Services**
- **Health**
- **Insurance**
- **Manufacturing**
- **Retail**
- **Services**

Client Portfolio

We boast a world-class client portfolio across all our industry verticals and collaborate with them to build artfully deployed outcomes that align with their unique initiatives.

To best service our clients, we provide global capabilities through 3,000 team members in 22 offices in 19 countries. We operate in the United States, the United Kingdom, Australia, Canada, China, France, Germany, India, Japan, Malaysia, Myanmar, New Zealand, Philippines, Singapore, Taiwan, Thailand, Vietnam, and the UAE.

*Hitachi, Ltd. revenue

Microsoft Awards

2019

Partner of the Year

- D365 for Field Service
- Global Government

Partner of the Year Finalist

- D365 for Customer Service
- Global Manufacturing & Resources

MSUS Eagle Award for Top Business Application Partner

2018

Partner of the Year

- US Dynamics Sales

Partner of the Year Finalist

- D365 Finance & Operations
- D365 Field Service

2017

Partner of the Year

- Worldwide Cloud CRM
- Canada Cloud CRM

Partner of the Year Finalist

- Data Platform

Canada Winning Together

2015

Partner of the Year

- US CRM

Partner of the Year Finalist

- Cloud Platform: Customer Focus

APAC Reseller of the Year

Visionary Award (Client)

2014

Partner of the Year

- Global Dynamics
- US CRM Financial Services
- US AX Professional Services

IMPACT Award (Canada)

2013

Partner of the Year

- US Dynamics
- US Financial Services

Strategic Microsoft Alliance

As a nationally managed Tier 1 partner, we have an intense technical relationship with Microsoft that leads to unmatched service and implementation excellence.

- 40 Microsoft Partner of the Year Awards
- Microsoft Inner Circle for 16 Consecutive Years
- Microsoft Gold Partner for 15 Years
- Microsoft Partner Advisory Council for 15 Years
- 15 Microsoft Competencies (Gold & Silver)

Skills and Capabilities

Our trained and passionate team of professionals architect, deploy, and support world-class custom solutions built on industry-leading, best practice methodologies. Our breadth of services includes:

- Business Consulting
- Technical Consulting
- Systems Integration
- Managed Services
- Cloud Migration
- Digital Transformation
- Change Management
- Cloud Productivity & Enablement
- Platform Modernization
- Security Monitoring
- User Experience
- Testing
- IP Curation & Development

Technology Expertise

Though we integrate a wide range of technologies for our clients, we remain hyper-focused on Microsoft. We have extensive experience across

- D365 Unified Operations
- D365 Customer Engagement
- Office 365
- DevOps
- Azure
- CosmosDB
- Databricks
- SQL Server
- Cognitive Services
- Power BI
- Power Platform
- Data Science
- AI
- IoT

Connect With Us

