



ITK General Offerings

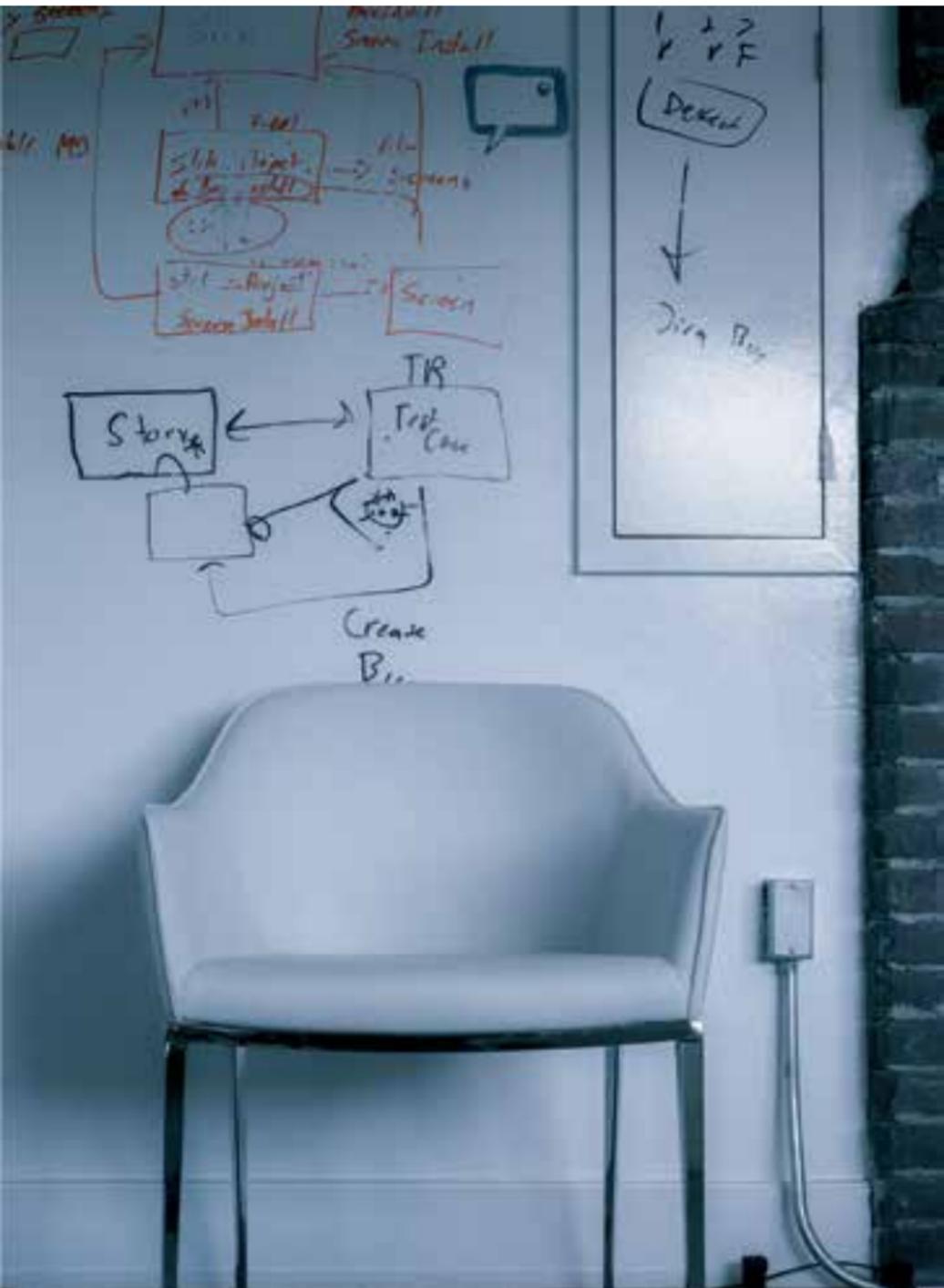


In The Know
Solutions Group



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The Business Process experts who just happen to know ERP, CRM, POS and PSA software really well



What We Do

-  ERP, CRM, POS and PSA Implementations
-  Process Optimization
-  Supplemental Functional & Technical Resources for Partners
-  Support Services
-  Project Management
-  Change Management



ITK figured out where there were gaps and how to use (ERP software) without customizations to make the business processes fit.

M. Gauthier, Dell

SOME OF OUR CLIENTS:



How Is ITK Different?



Don't Just Throw Software at Problems

We love technology, but more than anything our functional consultants are business process experts who know how to leverage software to solve complex business problems.



Been in the Customer's Shoes

Our functional consultants are senior level resources that, in many cases, don't just know the software from implementing it. But have used the software in roles our customers have.



Long-Term Relationships

We want our partners and their clients to succeed beyond software. Which is why partners and customers often become repeat customers.



Work Well with Partners

Our team of functional and technical experts integrate well with others. We blur the line between your team and our team, so there's just one team.



*ITK's CRM consultant
blew my expectations
out of the water.*

W. Mansell
General Dynamics

Industry Expertise

We have deep industry expertise in these key areas. Which means we can speak fluently with both CIOs and users. We have been a part of some of the most complex implementations both as lead consultants and supporting other partners. We also have cross industry expertise for Financials, Supply Chain and Payroll Systems.

Microsoft Partner



Retail



Telco



Manufacturing

***We don't just know retail software,
We know retail.***

An official partner of
UNIT4*



Professional Services



NGO & Non-profit

***We know Professional Services
Automation from both implementing it
and using it ourselves.***

* You may know Unit4 from two of the companies it acquired: Agresso and CODA.

Customer “Challenges”

Sound familiar?

Are important metrics buried in your systems?

Feeling pressure to move from on-premise to the cloud?

Not sure if your business processes are optimized for your industry?

Not sure you can afford a new ERP System?

Do you rely on spreadsheets and other manual processes that can lead to errors?

Assessments:

Easy ways to get started

- Business Process Review
- Professional Services Automation Review
- On Premise VS Cloud Discussion Roadmap
- Reporting & Business Analytics Review

Contact us at **978.720.8816** or
info@itksolutionsgroup.com
to schedule a no pressure conversation
to find if ITK, or one of our partners,
can assist you.

About ITK

Our Vision:

We want to be known as much for being a great place to work as for delivering outstanding consulting services.

What We Believe:

Our Values aren't just a couple of vague words stuck on a plaque on a wall in our reception area. We live our values and make decisions based on them. They are the ultimate boss.



Doing what's right, not what's easy



Innovative, yet humble



Taking care of business but also taking time to connect



Avoid judging and able to discuss when trust is broken



We plan before we execute but don't overplan



In The Know
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Process first. Technology second.

600 Cummings Center, Suite 165Z
Beverly, MA 01915
www.itksolutionsgroup.com

You can reach us at **978.720.8816** or via
info@itksolutionsgroup.com

ITK Partner Offerings



In The Know
Solutions Group



In The Know
Solutions Group

Our Functional and Technical Experts Become Your Experts

Supplemental ERP, CRM, POS
and PSA Resources for partners



What We Do



ERP, CRM, POS and PSA Implementations



Process Optimization



Supplemental Functional & Technical Resources for Partners



Support Services



Project Management



Change Management



ITK's team is a cut above the rest. They truly understand business process, not just ERP.

P. Killcommons, Microsoft

SOME OF OUR CLIENTS:



How We Help Partners

- Remove stress of delivering an experienced team for your project
- Deliver consultants with expertise in key industries (Retail, Telco, Manufacturing and Professional Services)
- Provide senior level resources behind some of the biggest, most complicated projects
- Deliver resources with the right talent and ability to work well with other teams



ITK's CRM Consultant blew my expectations out of the water.

W. Mansell, General Dynamics



Microsoft D365 Finance & Operations Functional & Technical Consultants



Microsoft D365 Retail Functional and Technical Consultants



Microsoft D365 Customer Service/CRM/Field Service/POS

UNIT4

Unit4 PSA Suite Functional & Technical Consultants

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Been in the Customer's Shoes

Our functional consultants are senior level resources that, in many cases, don't just know the software from implementing it. But have used the software in roles our customers have.



Long-Term Relationships

We want our partners and their clients to succeed beyond software. Which is why partners and customers often become repeat customers.



Don't Just Throw Software at Problems

We love technology, but more than anything our functional consultants are business process experts who know how to leverage software to solve complex business problems.



We have developed a reputation for working seamlessly with partners and customers, solving complex business problems while blending in like we've always been on your team.

Sam Coluccio
ITK Solutions Group
Co-Founder

Industry Expertise

It's just not possible to have a bench of senior level resources that is always available. Often times you have resources available when the sales discussion begins, but not when the project kicks off. That's where we come in.

Microsoft Partner



Retail



Telco



Manufacturing

Senior Level Functional and Technical Resources for D365 Finance & Operations, Retail, Customer Service, Field Service and POS.



Professional Services



NGO & Non-profit

Senior Level Functional and Technical Resources for Unit4's PSA Suite, a Professional Services Automation application integrated and powered by Microsoft D365 CRM.*

***We Don't Just Know Retail Software,
We Know Retail.***

* You may know Unit4 from two of the companies it acquired: Agresso and CODA.

Keep Promises You Make in the Sales Cycle

With long sales cycles, it's not easy to predict what resources you'll have available when the project kicks off. We can help.



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*Solving business problems with **ERP, CRM, POS and PSA** software since 2009*

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