

A complete ERP solution for the Food Industry ...

... and fantastic standalone enhancements for EDI Integration,
Mobile Warehousing, and Shipment Management within
Dynamics NAV or Dynamics 365 Business Central

Visit us at Booth 700



We know that you are special

We have the tools and the knowledge to handle your needs



Grower Accounting

Track growers, ranches, farms, fields, and blocks, along with related details such as acres, crop years, bed sizes, planting dates, expected harvest dates, wet dates, varieties, and sub-varieties. Define multiple payees for every grower, and process payments according to payment schedules that accommodate harvest advances and progress payments.



Catch Weight

Maintain your inventory records according to two units of measure, making it possible to capture the exact weights of your random weight items. Handle and process items according to one unit, but cost and price them by the other, allowing you to for example sell an item by the case, but price it by the pound.



Commodity Receiving

Create inbound receipts for your commodity inventory and include specific grower, ranch, farm, block, and associated contract values. Record weighmaster information, scale numbers, scale-in and scale-out weights, dates, and times, and use container tare weights to determine the true net weight of a given receipt.



Recipe Management

Identify the raw materials that are used to produce your items by setting up recipe formulas. Define standard batch sizes, as well as scrap percentages and other anticipated losses, allowing you to achieve greater accuracy in predicting production quantities.



Don't lose sleep over an audit or a mock recall

Our food safety features have you covered



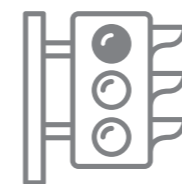
Lot Traceability

Complete back to front traceability that can tell you exactly where your materials came from, how they were used in your facilities, and what was shipped to your customers, all at a moment's notice. Segment customers related to a lot trace, granting you quick and easy access to the people you need to contact in the event of a recall.



Quality Assurance

Set up quality tests and targets, then build quality score sheets that address various areas of business. Record quality test results for all sorts of characteristics such as moisture, color, size, temperature, and packaging integrity against item lots. bcFood identifies these results as passing or failing values based on predefined test parameters.



Hold Management

Establish hold reason codes, each with its own separate configuration that specifies what activities are and are not permitted. These codes are used to generate hold tags for lot records. Hold tags can be manually assigned by a user or automatically generated from defined settings.



Item Allergens

List the allergens that are present in your products, then assign them to your manufactured items. Give your production scheduling personnel full visibility as to which upcoming activities will contain allergens, so that they may plan accordingly.



A good relationship is built in every deal

Accurate, real-time data that secures smooth, flawless interactions



Customer / Partner Portal

Set up a portal for your customers, vendors, growers, and salespeople, allowing them to exchange data and documents with you. Users can log in and review the status of open orders, pending payments, and more.



Trade Management

Track your multi-level promotions, rebates, broker commissions and payables, royalties, and bill-backs from within bcFood. Analysis and tracking tools make it easy for you to plan, implement, and report upon the overall effectiveness of your sales campaigns and promotions.



License Plating

Manage your warehouse with license plate records that represent pallets and their contents, including item and lot information. Record movements, receipts, picks, and shipments at the pallet level; output manufactured products directly onto license plate records; and merge, split, and break apart your license plates.



Scale Integration

Capture the scale-in and scale-out weights of trucks bringing product in and out of your locations, then transmit this data directly to Dynamics, ensuring reliable, error-free data. Nationally certified, bcFood's scale integration maintains compliance in all 50 states.



An Agile Process

Our implementation methodology is an agile process built on best practices and common sense

You Own the Project

You will be deeply involved with your implementation from kick-off to go-live, resulting in a solid understanding of both your software and our processes. This proven methodology of client ownership results in companies with greater control over their software than if we just “did it for you.” And while you will ultimately gain significant independence when it comes to your ERP solution, we will be with you at every step of the way, including long after your implementation has reached its successful conclusion.

Knowing What to Do is Crucial

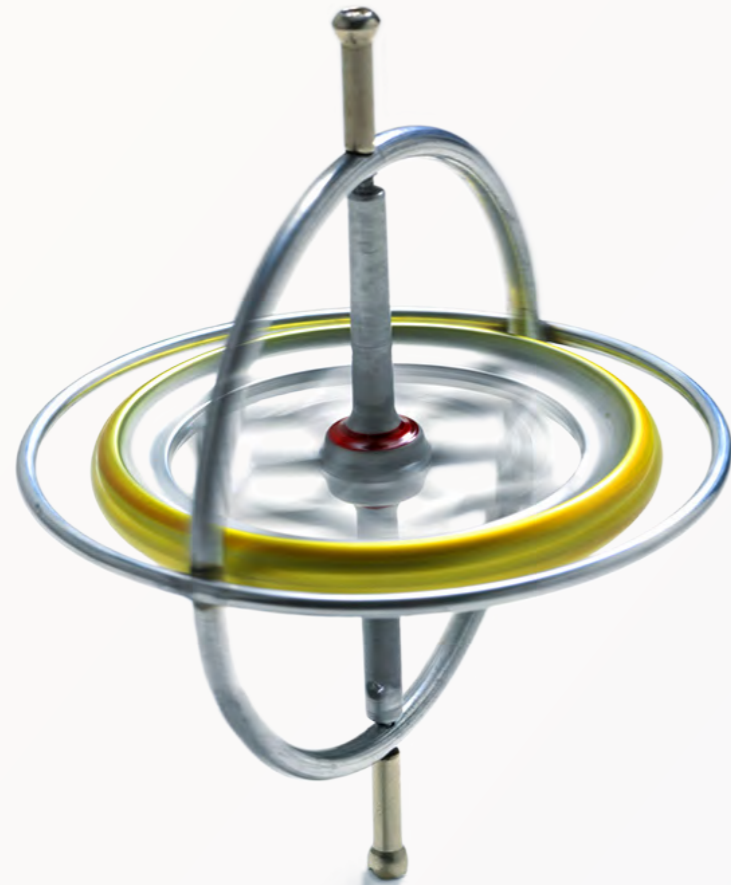
Beck Consulting’s first client, more than 30 years ago, was a food company. Since then, we have spent the past three decades implementing ERP solutions for food processors, manufacturers, and distributors, and we have a comprehensive understanding of the concerns and needs that are unique to the food industry. We will put this knowledge to use as we learn your business and determine how to tailor your software to achieve your current goals while maintaining the flexibility to meet your needs well into the future.

We Work within Reality

Let’s be honest – things happen. We know how to handle almost any situation that can arise, since we have already experienced most of them. Throughout your implementation, we monitor progress against the proposed schedule, milestones, and budget, identifying potential issues long before they become critical. And if a significant change does occur? At Beck Consulting, we believe that handling the unforeseen is handling reality. We use a problem-solving mindset to prepare creative solutions that keep your implementation on track.

Investing in Time to Save Time

Changing your ERP solution is a significant undertaking, and you will need to put in the necessary time to make it a success. But once your software is in place, you will discover that this up-front investment quickly pays significant returns. Thanks to the streamlined processes and greater efficiencies of your new ERP solution, you now have more time to analyze all the real-time data that is coming from your new system, develop new client relationships...or maybe enjoy life outside of the office a bit more.



Having a hard time handling all that paperwork?

bcEDI will automate all your transactions

Full Compliance with All Major Retailers

Many of the most prominent retailers in the country require that their suppliers send and receive data according to their specific EDI standards. Failure to meet those standards can result in delays, fines, or even a termination in the business relationship.

Using bcEDI, you can be confident that your data will be transmitted to your customers and vendors according to their criteria.

Built on Experience

bcEDI is built on nearly two decades of experience with EDI. It has been developed specifically to make the EDI process easy to manage and cost efficient to deploy.

Built for Dynamics

bcEDI is developed and managed entirely within Dynamics. What this means to you is that no additional third-party, bolt-on software is required. All you need is Dynamics NAV or Dynamics 365!

Utilizing the Latest Technology

Utilizing the latest technology and document standards, bcEDI exchanges data in a unified, consistent manner. This enables you to spend less time maintaining your EDI relationships and addressing compliance issues. All the necessary tools for transmitting, receiving, and transforming EDI messages into XML, flat file, or any other XSLT transformed format are available out-of-the-box.

The SPS Advantage

You can further streamline your data transmissions and ensure compliance with your trading partners' requirements by integrating your bcEDI solution with SPS Commerce's value-added network. bcEDI includes out-of-the-box compatibility with the SPS platform, featuring a number of pre-built mappings to a wide range of document types.





Had to leave your ERP solution at the office?

bcMobile brings all your tools to the warehouse

Increase Productivity and Accuracy

By trading a paper-based system for mobile devices with barcode scanning functionality, bcMobile gives you increased levels of productivity in the warehouse and on the shop floor. When your users record inventory movements, picking activities, and production results as they occur, you obtain a real-time picture of your inventory. Barcode scanning is not only considerably more efficient than manual data entry, but also guarantees that the recorded data is accurate.

Approachable and Intuitive

bcMobile presents its data through a graphical user interface that makes tasks clear and easy to carry out. In addition to barcode scanning, information can be recorded through the device's keypad or touchscreen/stylus. Personalization options make it possible to configure each warehouse activity to reflect your particular processes, and control which tasks your employees can perform. This streamlined approach ensures that a user is only presented with the warehouse activities that relate to him or her.

Extensive Compatibility

bcMobile is available on both Android and Windows Mobile platforms, two of the most widely-used operating systems for mobile solutions today. When it comes to hardware, bcMobile has been successfully deployed on mobile units from popular manufacturers such as Zebra, Honeywell, and Motorola.



Built for Dynamics

bcMobile is developed and managed entirely within Dynamics. Every process that you can perform in bcMobile mirrors an existing activity in Dynamics, leading to a level of familiarity not offered in any other mobile software. In addition, this integration means that no additional third party, bolt-on software is required. The end result? A completely unified solution that works with Dynamics NAV or Dynamics 365.



Is your shipping solution unreliable?

bcPacknShip will automate your shipping activities

Extensive Multi-carrier Integrations

Create and track shipments with major carriers like UPS, FedEx, and USPS by integrating your bcPacknShip solution with the top multi-carrier applications on the market today: ShipRush, EasyPost, and GoShippo.



In Touch with Technology

bcPacknShip was designed to work in harmony with the other technologies that you may be using. Fully EDI compliant, bcPacknShip supports the data structures that are needed to submit advanced shipment notifications directly from Dynamics to your trading partners. In addition, shipping scales can be integrated to your bcPacknShip solution, allowing you to record captured weight values on your Dynamics shipments.

Built for Dynamics

bcPacknShip is developed and managed entirely within Dynamics. What this means to you is that no additional third party, bolt-on software is required. With a fully integrated solution like bcPacknShip, all you need is Dynamics NAV or Dynamics 365!

Gain Access to Over 100 carriers

bcPacknShip combines with today's top multi-carrier integrations to give you access to more than 100 carriers worldwide, directly from your Dynamics environment.

