



SPS COMMERCE

CONNECT
BEYOND
boundaries

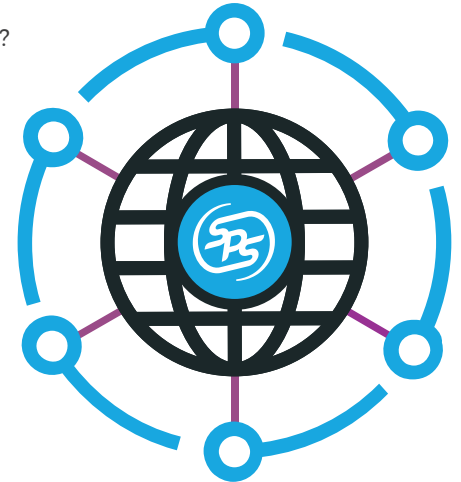
DRIVE ADOPTION

Does improving the time-to-value when onboarding new vendors sound appealing? Would you like to gain the ability to drive large-scale adoption across your entire vendor community? At SPS Commerce, we recognize that implementing new tools is half the solution for retailers: you need your vendors to adopt these new practices as well.

Guiding your vendor community through implementation or changes can be a long and resource-intensive process that stretches out your time-to-value. Through the SPS Community product, SPS has the expertise and capacity to drive adoption and enable vendors to meet your trading requirements.

The SPS Commerce Community team specializes in educating and guiding your vendors to meet the requirements of doing business with you. Through continued contact with the vendor community, we ensure vendors adopt the changes and implement them as expected. SPS accelerates and smooths out the process of vendor onboarding by anticipating and responding to the common challenges and objections from your vendor community.

By leveraging our Community product, we help retailers achieve one or both of these business goals:



Expand your business partner network

Bringing new vendors onboard is about the products they offer, not the practices they follow. SPS Commerce ensures new vendors meet the performance standards you have defined. Focus your resources and attention on high-value activities with your new vendors: don't lose time chasing spreadsheets and playing phone tag.

New business requirements for vendors

Driving new requirements with your vendor community is a demanding task. SPS Commerce helps you define the business goals and objectives for your vendor community. Then, we build a program that drives wide-scale adoption of the new practices, while minimizing the disruption to your vendor community. Our proven methodology enables us to rapidly deploy these changes achieving results in weeks and months, not years.

Discover how SPS Commerce can improve your supplier and vendor community. Visit spscommerce.com today.