

Microsoft Dynamics 365 is reinventing the way businesses manage processes. A cloud-based system optimized to deliver improved global visibility, scalability and digital intelligence. With Hitachi Solutions as your partner, your organization can transform through smarter decisions at increased speed, while growing at a pace that is right for you.

We can help your organization grow through digital transformation. With deep industry experience and as one of the longest running Microsoft partners, we have the expertise required to advise you on the entire lifecycle of your business from ERP to CRM to analytics, to IoT, field service and more.

Our team is more than a group of technical consultants. With professional backgrounds in specific industry verticals such as manufacturing, retail, insurance and financial services, we offer a unique perspective on how best to implement and utilize the Microsoft Cloud, including Dynamics — so that it works optimally for your organization's specific needs.

The Hitachi Solutions Microsoft CRM and Dynamics 365 for Sales and Customer Service practice was established over **13 years ago**.

150 +

50+

250+

300+

65

dedicated Business Analytics consultants consultants

rtics certifications including D365 for Field Service, formerly FieldOne customers

Microsoft Partner of the Year Awards

IOT PREDICTIVE SERVICE HUB

With the evolution of IoT, your business can now connect and monitor devices and analyze the data in real time to create new predictive maintenance capabilities that can dramatically improve operational efficiencies —enabling a transformation to a data-driven services business. Our IoT solutions, built on proven Microsoft Technologies including Dynamics 365 Field Service, Azure IoT Suite, Power BI and R integrated with SQL Server, can help your organization transform.

Hitachi Solutions partners with several ISVs to make sure our customers' have the solutions they need to transform their business.



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BUSINESS ANALYTICS SERVICES

We have deep Business Intelligence and Advanced Analytics skills through our 15+ years of experience working with reporting and analytics systems. We bring Consultants with project experience across a range of industries to the table to help our clients succeed and transform their business with actionable insights. We know how to deliver a successful BI and Analytics program.

MANAGED SERVICES

We understand that success doesn't end with go-live and in order to be our customers' most valued partner, we need to be there for the long haul. This is where our Managed Services team comes in with our Live Services offering. Hitachi Solutions Live Services offers Microsoft users support and consultative services through an ongoing subscription based plan. By providing customers with a dedicated team of product support professionals, we deliver deep and continuous customer engagement at all levels; building a relationship that can be relied on to remove roadblocks and move your business forward. Available for Microsoft Dynamics 365 for Finance & Operations, and Dynamics 365 for Sales & Customer Service, Hitachi Solutions Live Services can even take the place of an in-house IT team by providing 24/7 live support and expert advice.

HITACHI SOLUTIONS ECOMMERCE

We have built a powerful, end-to-end ecommerce and web store solution that seamlessly integrates with Microsoft Dynamics 365 for Sales and D365 for Finance & Operations, in addition to Dynamics AX, GP, NAV, and SL. Our mobile-first approach ensures your customers receive a unified shopping experience whether they access your store on a desktop, tablet, or cell phone. Hitachi Solutions Ecommerce offers a comprehensive set of Business-to-Business (B2B) and Business to Consumer (B2C) capabilities that increase online sales while lowering operation costs.

A few of our CRM customers:



TradeStation









