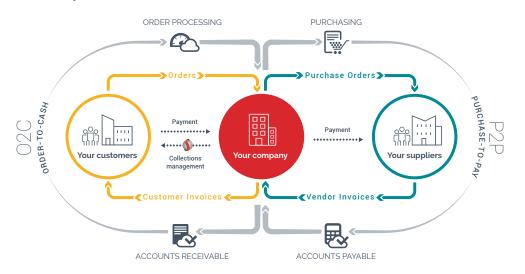
# **ESKER** COMPANY OVERVIEW

Esker is a worldwide leader in document process automation software, helping organizations of all sizes Quit Paper<sup>™</sup> and improve how their business information is processed and exchanged via a suite of on-demand and on-premises solutions. Companies use Esker to automate manual touch points in their purchase-to-pay (P2P) and order-to-cash (O2C) processes. From fulfilling customer orders faster to getting paid sooner to paying suppliers on time, Esker helps companies drive value, efficiency and visibility where it's needed most.



#### AT-A-GLANCE

- 32 years of field experience
- 470+ employees
- 25% of Esker employees dedicated to product development
- On-demand services represent nearly 80% of sales revenue
- Over 5,000 SaaS customers & 320,000 SaaS users
- Over 1.9 billion pages processed & sent by Esker on Demand
- 66 million euros in sales achieved in 2016
- ISAE 3402 & SSAE 16 Type 2 Compliant

# ELIMINATE PAPER & IMPROVE BUSINESS PROCESSES

Esker offers document management solutions designed to eliminate the paper and inefficiencies associated with bringing money in and sending payments out. Esker's solutions speed up the revenue cycle by reducing processing time and costs, leading to improved customer satisfaction and collaboration with suppliers, increased profitability and effective cash flow management.

#### **ORDER-TO-CASH AUTOMATION**

From order processing automation to customer e-invoicing to collections management software, Esker has the end-to-end solution businesses need to optimize O2C performance and drive company success.

#### **Order Processing**

Esker's Order Processing automation solution automates every phase of order management — from order reception to its creation in the ERP/business application. Users can electronically process and track any fax, email, EDI order or customer claim with 100% accuracy, visibility and efficiency.

#### Accounts Receivable

Esker's Accounts Receivable solution automates the delivery and archiving of paper and e-invoices in compliance with worldwide regulations. Esker processes and makes invoices available to customers according to their preference (e.g., postal mail, fax, email, EDI and/or publication on a web portal).

#### **Collections Management**

Esker's Collections Management automation solution (powered by TermSync technology) helps companies manage all post-sale collection interactions easily and electronically. Both suppliers and their customers benefit from a faster and more transparent collections process to speed up customer payments and reduce collection disputes.

#### PURCHASE-TO-PAY AUTOMATION

Esker's electronic purchasing and automated accounts payable (AP) solutions bring much-needed unity, efficiency and transparency to financial operations and improve cash management.

#### Purchasing

Esker's Purchasing solution optimizes indirect spend requests and goods/services ordering by eliminating manual processing steps, saving money with online purchase requisition and order forms, and standardizing approval workflow.

#### Accounts Payable

Esker's Accounts Payable automation solution allows businesses to eliminate the manual pains of traditional AP invoice processing thanks to intelligent capture, touchless processing and electronic workflow capabilities.

Esker's mobile application, Esker Anywhere™, gives managers the ability to review, approve, and reject purchase requisitions and supplier invoices anytime, anywhere.

#### DOCUMENT DELIVERY SERVICES

**Esker Fax Server solutions** seamlessly integrate fax with enterprise applications and messaging platforms to provide highvolume production faxing from enterprise applications, along with email-integrated desktop faxing. Products include: Esker Fax for Exchange, Notes, SAP and ERP, and Esker VSI-Fax. **Esker Cloud Fax Services** allows businesses to securely and electronically send and receive faxes from any ERP, desktop or business application with real-time status notifications and 24/7 availability.

**FlyDoc** is an easy-to-use online mail and fax solution for sending single- or large-document volumes. Users simply create their document, send the file via the Internet and FlyDoc handles the rest.

**Esker Mail Services** allows documents to be mailed directly from any ERP, desktop or other business application for worldwide delivery to postal services in less than 24 hours — making business mail 100% electronic for the sender. Thanks to Esker's global network of mail production facilities, customers benefit from least-cost routing via the facility nearest the recipient, as well as a significant reduction in mail delivery time.

## **CONTROL & VISIBILITY**

Through Esker's intelligent, customizable and easy-to-use dashboards, solution users can monitor daily tasks, track critical documents, measure performance and accurately forecast. Live visual analytics allow users to react quickly to prevent problems or spot opportunities early, making every action smarter and more strategic.

## **CUSTOMER & SUPPLIER PORTALS**

Esker's self-service portals improve the way businesses communicate, interact, and collaborate with their suppliers and customers. With real-time access to invoice and order information, customers and suppliers get essential data quicker and at their own convenience.

**Fewer phone calls:** Both suppliers and customers can conveniently exchange information and chat with AP staff, CSRs or sales admins directly via the portal to quickly clear up any invoice- or order-related discrepancies make payments, apply credit, etc.



**Less paper handling:** Customers can accurately place orders directly from businesses' e-catalogs and track all orders 24/7. Suppliers can submit and tracks invoices with complete autonomy. Orders, invoices and related documents are archived electronically and accessible via the portal as well.

## WORLDWIDE PRESENCE

Esker is headquartered in Lyon, France, with offices in North America, Europe, Australia and Asia, and is assisted by a broad network of partners, distributors and resellers in more than 80 countries.



## CUSTOMERS

Esker helps over 11,000 companies around the world reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

Visit our <u>customer webpage</u> to read some of our success stories.





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