TRI-MOUNTAIN®

> ForNAV was quick, accurate and just worked...

"Our reports are heavily modified and complex," explains Niem Thai. "We contacted the team at ForNAV and after a little bit of back and forth, we were able to upgrade *all* of our reports to NAV 2013R2. ForNAV totally saved us that week! "

ForNAV
Reports made easy

Fast and accurate upgrade

Founded in 1993, Tri-Mountain is a leading supplier of corporate identity apparel and has been consistently named as one of the top-20 suppliers in the industry. As a family-run business, Tri-Mountain believes in providing the best quality products and exceptional value and service for its customers.

The small IT department at Tri-Mountain consists of Sr. Software Engineer Niem Thai, and Henry Nguyen, who are no strangers to upgrade headaches. "Back in May 2015, I was at a different company where consultants helped us upgrade a lot of complex reports using Visual Studio. It was very costly - probably somewhere around 130K USD to 140K USD for about 120 reports. But a few months before go-live, we learned that most of the reports didn't work!" explains Niem Thai. "This meant that we spent a ton of hours comparing the old reports with the new reports and trying to fix all the issues. It was a big headache to go through those 120 reports and the cost went up. I wish we had known about ForNAV at that time!"

The following year, now working at Tri-Mountain and facing another upgrade project, Niem Thai was determined to find a better solution. "Henry and I spent about 1 ½ years upgrading NAV 3.70B with Advanced WMS, ADCS, ChargeLogic Module, Commission Module, Apparel Module and with heavily modified objects to NAV 2013 R2," explains Niem Thai. "Around 2½ months before go-live, we had everything upgraded —Tables, CodeUnits, Pages, Dataports, Add-ons — everything *except* for the reports!"

Saving money, time, and headaches!

"ForNAV was quick, accurate and just worked, and it probably saved the company over $100K," says Niem Thai. "As far as the IT department was concerned, we were just happy that we delivered a complete workable upgraded NAV2013R2, on time and well within budget. It saved us a lot of headaches!"

Accuracy in the reports was really crucial to Tri-Mountain, and Niem Thai was very impressed with what ForNAV could deliver: "All the reports were accurate down to the last penny. I felt a big sense of relief that I could trust that all the old reports would be fine in the new system. And the layout was an exact match too. I know from past experience that you can't very easily achieve that through Visual Studio!"

Product support is crucial

For a small IT department, it is also particularly important to be able to work well together with business partners. Henry Nguyen comments: "A product is only as good as the support it has, and I am very happy to say that the support for ForNAV is fantastic. The team was very responsive and solutions were delivered quickly. My experience working with the ForNAV team has been second to none."

Henry Nguyen adds, "I would recommend ForNAV to others, not just because it makes life a lot easier, but also because the people behind it are professionals who back up their product."

Converting quickly

on a temporary basis, during go-live, and then later, when they had more time, they would re-program the reports using Visual Studio. However, they were happy to discover that this was not necessary.

"We learned that we can use the ForNAV Designer Tools and enhance or modify the reports as we need to. When a new complex report is requested, I can quickly convert it to the new NAV 2013R2. It's only me and Henry in the IT department here, so the quicker the better," concludes Niem Thai.

ForNAV
Reports made easy

From classic to new report format in seconds

Our **Reports ForNAV Converter** makes it really easy to run reports developed for Microsoft Dynamics NAV in C/SIDE (also known as "classic" reports) on newer Microsoft Dynamics NAV versions requiring the RDLC format.

Three simple steps

The conversion is done in three simple steps, which only take a few seconds:

1. Export

EXPORT your current reports.

C/SIDE reports are exported from a "classic" database. This can be done with single or multiple reports.

2. Convert

CONVERT using the **Reports ForNAV Converter.**

The exported file is converted to a format that can be imported to Microsoft Dynamics NAV 201X.

3. Import

IMPORT the converted file to your new Microsoft Dynamics NAV version.

In the development environment of your Microsoft Dynamics NAV upgrade, all you have to do is import the converted file, compile it and run the report.

Partners have found that this whole operation can be done in less than a minute. Even for complex reports.

All it requires is the same data (table) structure, upgraded business logic (something you would do anyway for an upgrade project), and the same language version.

Features

- ✓ Quick and convenient
- ✓ 1:1 automated conversion
- ✓ Extended PDF support
- ✓ Support for Word, Excel and XML output
- ✓ No changes to objects in the database
- ✓ Requires no installation on clients
- ✓ Log file
- ✓ Support for Microsoft Dynamics NAV 2013, 2015, 2016, and 2017
- ✓ Fast execution of reports on the server

Reports ForNAV Designer

Our **Reports ForNAV Designer** is an easy-to-use tool for creating and modifying reports for Microsoft Dynamics NAV. If you are familiar with the C/SIDE reporting tool, you can start working with the **Reports ForNAV Designer** instantly. We provide an enhanced user experience, with a helpful visual environment and easy drag-and-drop functionality.

As well as supporting everything you are familiar with from C/SIDE – such as headers, footers, transport of subtotals, group totals, special forms like package slips, invoices with payment information, and payment slips – the features in the **Reports ForNAV Designer** also include:

- ✓ Editing the dataset, including columns – you can do this in the ForNAV Designer or in C/SIDE
- ✓ Easily creating new reports, including templates and other tools for enhancing productivity
- ✓ Extended PDF support
- ✓ Support for Microsoft Word, Excel, and XML output
- ✓ Barcode/QR code, table and graphic controls
- ✓ Support for JavaScript
- ✓ Conversion and editing of RDLC reports
- ✓ Preview with or without a request page, and with live data
- ✓ Saving designs in custom layouts or report objects
- ✓ And much more...

We are all about making working with reports easy. When it comes to converting, maintaining and developing reports for Microsoft Dynamics NAV, we are totally committed to giving Microsoft Dynamics NAV partners and customers the fastest and easiest experience possible. Nothing more, nothing less.
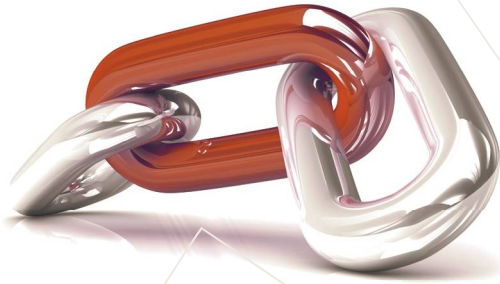
It was very simple!

"IBF is a large production company with many different and sometimes quite heavy-going reports. It has been running Microsoft Dynamics NAV for many years and, like many other companies, it was in the situation where it wanted to update Microsoft Dynamics NAV 2009 to the newer NAV 2016 version. IBF has reports going all the way back to Navision 3.70 so, as the time for the update approached, the team was facing extensive work."

ForNAV
Reports made easy

Large company and heavy reports

IBF produces many different products and delivers customized concrete solutions, so every day it juggles a wide range of reports, working with everything from external documents to sales statistics, inventory lists, and financial statements.

Time pressure

In August 2015, IBF got started creating some reports and the team realized how much of a process it was to make the new reports in the new version of NAV. They employed somebody to exclusively work with the reports but, because he had to be trained from the "bottom-up" in Dynamics NAV, he only managed to get offers, order confirmations, invoices and credit notes ready.

In November 2015, Henrik Frederiksen, an IBF NAV developer, read in a blog about the ForNAV solution to convert NAV reports, but he didn't think anything more of it.

In February 2016, it dawned on the IBF team that they simply do not have enough time to create the reports they need. Henrik remembered ForNAV and the Reports ForNAV Converter solution. IBF quickly becomes a registered user with a license and Henrik sits down to test it at 1 am that night. By 2:15 am, he has made the first report. It took him just over an hour to go from the installation of the Reports ForNAV Converter until he had a printout of a report in his hand. "It was very simple," says Henrik Frederiksen.

Savings

It was not only a good solution that meant IBF could meet its deadline for the reports; the ForNAV tool also saved IBF a fair amount of money on the conversion. IBF needed to convert 79 reports, including statistics, control statements, and daily lists. According to IBF's calculations, it would have taken at least four hours per report, or 316 hours at about 500 DKK per hour. The investment in ForNAV was less than 20% of this amount.

Designer tool

IBF has also benefited from using the ForNAV Designer tool, which has helped them with their annual inventory and stocktaking. Warehouse employees wanted some new methods to keep track of the stock, but this was a challenge. A new employee in the IT department at IBF, who had not previously worked with NAV, was in charge of the task – and he successfully used the ForNAV Designer tool. He managed this quite easily and completed the project within the available time frame. Users were satisfied with the system and with the end result, which looks really similar to what they used to create in Excel.

A word of advice to others

Henrik Frederiksen explains that there have been some challenges with one of their biggest reports, sales statistics, which is very heavy to run. The problem was the way that ForNAV displayed an error in the indexing of the report, which changed from one version to the next. Henrik contacted support at ForNAV and got help right away. "My experience is that you should be careful not to run different versions of ForNAV reports simultaneously. You should instead make sure that you are running the same versions," says Henrik Frederiksen.

A good tip is to contact the ForNAV support team as soon as you run into a challenge, instead of trying to solve the problem yourself. Henrik's request has actually led to a change in ForNAV, so now it is possible to run different versions of ForNAV reports simultaneously. This provides customers with a wide range of benefits when they are developing new reports and they don't need to upgrade the existing reports and therefore avoid interfering with the daily operation of the system.

WIKKE