### **CGS Partner Services**

Solutions that Work the Way You Work



## Microsoft GOLD CERTIFIED Partner

- Original creators of Dynamics AX® PSA
- 15+ years experience working in Professional Services space
- 200+Active Customers using Dynamics®
- Development Resources in USA, Romania and India
- Implementation Capabilities across North America, Europe & India
- With each implementation, we achieve better decision making and greater cost savings AX® just ties us together so much tighter as one company.
  - Russ Harker, MDAX Program Advisor, AMEC PLC
- Dynamics AX® could be configured for the solution we needed now, and reconfigured to provide new solutions in the future. Without CGS, I don't know how we could have moved ahead.
  - Dan Hefferon, Performance Contracting Grp.
    SVP and CFO

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### **Solutions Tailored to Your Industry**

CGS specializes in delivering Microsoft Dynamics AX® for Specialty Retail and Professional Services organizations. Leveraging the power of Dynamics AX®, CGS offers integrated solutions that support critical business processes and information management.

As part of Microsoft's® Technology Adoption Program (TAP), we provide early feedback on new products and updates. Leveraging our extensive expertise in the retail and professional services space, we stay on top of the latest and greatest technology developments from Microsoft® and pass this knowledge and expertise along to our customers.

### The CGS Advantage

DIAGNOSTICS

**ANALYTICS** 

**DESIGN** 

DEVELOPMENT

**OPERATION** 

# MICROSOFT AWARDS, RECOGNITION, & ACCREDITATION

- Premier Global MS Dynamics Partner since 2000
- Gold Certified since 2005
- President's Club Winner Multiple Years
- Inner Circle Member Multiple Years
- Partner of the Year Finalist Multiple Years
- Featured Speaker at Convergence 2015

#### **EXPERTISE**

- Project Rescue
- Outsourced Development
- Upgrades
- Working with AEC and other projectbased companies
- Working with Apparel, Footwear and Accessories companies

## LONG-TERM PARTNERSHIP WITH MICROSOFT

- Microsoft Technology Adoption Program member (TAP) since '07
- Industry Builder Partner Professional Services ISV Solution
- Developed AX 2012 Project Budgeting
- Developed Time Sheets, Expense Mgmt. and PSA for AX - IP sold to Microsoft '09
- Uplift of PSA, T&E to AX 2012
- Direct relationship with Microsoft AX R&D and Product Management
- Author of multiple Dynamics Learning Portal eLearning courses for Microsoft on Dynamics 365 for Operations

#### **ENGAGEMENT MODELS**

- Full implementation services
- Project management and governance
- Organizational change and business process management
- Advisory role, review of another partner's deliverables
- Staff augmentation
- Custom development
- Sizing and scaling analyses
- Performance review and optimization
- AX system architecture and infrastructure
- eLearning to support new rollouts and implementations

#### **About CGS**

CGS's team of experts is ready to deliver the right solution for your business. Our certified consultants have deep industry expertise and ensure that your systems' configuration is tailored to your needs. They then help manage the implementation for timely software installation, lower maintenance costs and quicker return on investment. We offer both on-premises and managed cloud delivery. To learn more, contact us at applications@cgsinc.com.

