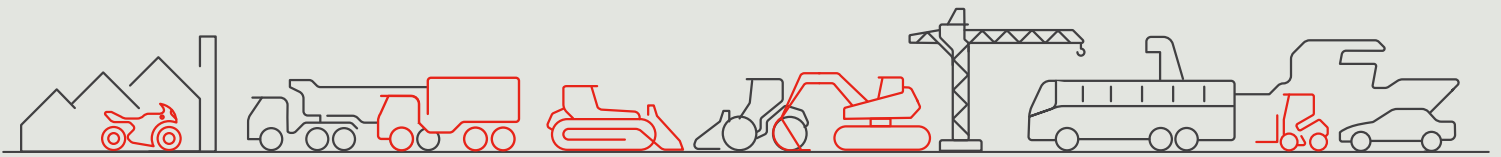


ABOUT ANNATA

With the combination of deep industry experience and comprehensive capabilities within chosen technology areas, the Annata Team delivers software solutions and offers professional services to the Automotive, Equipment, Rental and Fleet industries.



ABOUT ANNATA

Annata is an international management consulting and technology services company. With the combination of deep industry experience and comprehensive capabilities within chosen technology areas, Annata works closely with customers and partners around the world to help them become high performance businesses.

Annata's strategy builds on our expertise in consulting and technology. Adding that to our industry knowledge and the industry specific solutions offering, we help businesses around the world to undertake high-impact business improvement projects. Through industry focus and relentless determination to deliver world class technology solutions we have gained trusted status with many of the world's best-known companies. Locally we have earned the trust of businesses of all sizes in many industries. Annata enjoys strategic partnerships with local, regional and global partners who have embraced our technology solutions and created new business opportunities, earning them a preferred status on their own.

Some of the strengths that define Annata and distinguish us from our competitors are:

- Our robust and tested partner organization, including the partner training services, certifications and support model.
- Our 'Certified for Microsoft Dynamics 365' and 'Tested for Microsoft Dynamics' technology solutions.
- Our extensive industry expertise.
- Our customer focused service model.
- Our business technology innovation and effective deployment of business technology advancements to the marketplace.
- Our long-term commitment to the development of our employees.

Annata 365 for Dynamics is our prime offering, an industry specific, cloud-based Management Solution fully integrated with Microsoft Dynamics for Operations, as well as providing extensive additional features specifically designed to support your industry needs.



ANNATA 365
FOR FLEET



ANNATA 365
FOR EQUIPMENT



ANNATA 365
FOR RENTAL



ANNATA 365
FOR AUTOMOTIVE

WHAT DO YOU GAIN?

- **Functional fit** solution out of the box for **your industry** needs.
- Facilitating your **digital transformation**.
- Certified **future proof solution** through Microsoft Certified programs (CfMD).
- Full integration of **all key business processes** driven by industry specific needs and developed by experts.
- Mostly replacing high number of bespoke **nonintegrated systems**.
- **Process automation** needs, work-flows and **process alerts**.
- **Strong references** around the world to back claims.
- **Powerful**, but easy to use analytic tools.



ANNATA APPS

Annata 365 allows you to stay connected and always up to date, wherever you are with the usage of the Annata APPS.



ANNATA POWER BI

Power BI provides your company with a 360° view of your vehicles/equipment. It assist you facilitate information, so decision-making is based on facts rather than gut feeling.

CERTIFIED

Annata 365 for Dynamics is in use around the world and supports many of the larger and better-known brands in the automotive, equipment, rental and fleet industries. Annata 365 is always certified for **Microsoft Dynamics 365** on all new releases. The certification program ensures that solution is tested to work seamlessly with Dynamics 365 for Operation. It also certifies that the overall user experience is consistent and in line with Microsoft user experience guidelines, the solution is fully documented and is accessible directly from the users working processes.

Microsoft
Dynamics 365

Certified

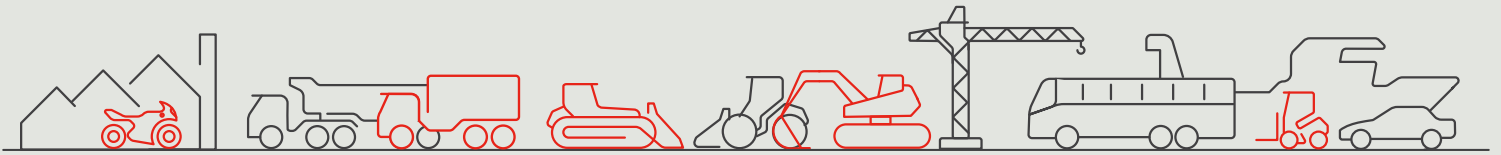


MANAGEMENT SOLUTION FOR DYNAMICS 365 FOR OPERATIONS

Annata 365 for Automotive is a modern cloud-based management solution that meets today's and future business and operational needs for the automotive industry.



ANNATA 365
FOR AUTOMOTIVE



Annata 365 for Automotive is a management solution fully integrated with **Dynamics 365 for Operation**, using the standard features of Dynamics for Operations, as well as additional features specially designed to support the automotive industry. It handles all key business processes during the entire vehicle's life-cycle "from cradle to grave".



WHAT DO YOU GAIN?

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ANNATA 365



CONFIGURATION

Advanced configuration

Configure vehicles individually using the specially designed equipment configuration: with predefined variants, options, components, accessories, etc.

Multi-brand handling

Set up and manage an unlimited number of brands. All manufacturer-dependent processes (e.g. warranty process) can be set up based on manufacturer, and

Importer interface

Use various interfacing options compatible with all importer requirements (e.g. FTP, HTTP, message queuing, etc.)



PURCHASE

Tax and miscellaneous charges calculation

Automatic calculation including taxes, surcharges and packages for insurance, transportation etc.

PDI and PDS inspections

Create PDI/PDS service orders to prepare the vehicle for sales. The cost of the PDI / PDS orders can be tracked and assigned to each vehicle.

Spare parts management

Extension to the standard storage management features, use the manufacturers spare parts catalog integrated with functions specially designed to improve parts handling.



SALES

Loans

Manage vehicle/equipment loans, calculate interest rates and create collections.

Prospecting and lead generation Create and track progress of new business opportunities.

Transfer between locations

Transfer rental vehicles/equipment between locations, track asset location and transfer status.

Used units/trade-in handling

Buy and sell used vehicles or manage the trade-in chain.

Custodian relations

Maintain the history of the vehicle's user/owner/co-owner.



SERVICE

Work order management

Schedule your resources, plan work-hours and manage the allocation of service orders.

Interactive inspections

Carry out rental asset delivery/return inspections and create service orders to cover inspection failures.

Maintenance plan templates

Set up a maintenance plan structure and assign it to rental assets.

Warranty claims

Create warranty claims based on service orders and process them through to the manufacturer (interface). Streamline the process using the automatic claim validation system.

Rental asset history

Log your asset history, including usage, service orders, claims etc. Snapshot view of 'wet' and 'dry' performance of your assets.

Service history

Log vehicle's full service history including claims, recalls and maintenance plans.



ANNATA APPS

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ANNATA POWER BI

Power BI provides your company with a 360° view of your vehicles/equipment. It assist you facilitate information, so decision-making is based on facts rather than gut feeling.

ABOUT ANNATA



Annata consists of highly motivated professionals, who through creativity, collaboration and commitment, assists customers excel in their business. With partners in over 50 countries in all continents, Annata 365 is professionally delivered by hundreds of consultants to international and local customers.

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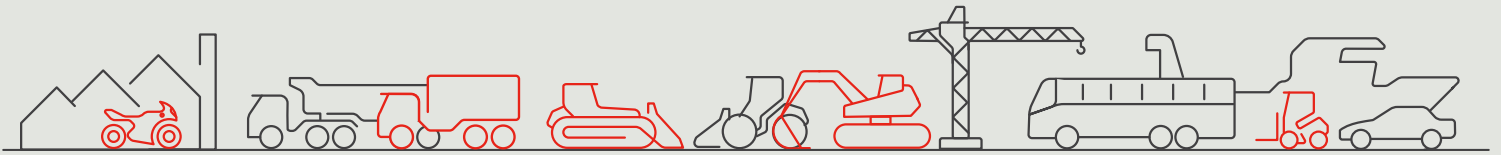
ANNATA 365

FLEET MANAGEMENT SOLUTION FOR DYNAMICS 365 FOR OPERATIONS

Annata 365 for Fleet is a modern cloud-based management solution that meets today's and future business and operational needs for the Fleet management industry.



ANNATA 365
FOR FLEET



Annata 365 for Fleet is a management solution fully integrated with **Dynamics 365 for Operations**, using the standard features of Dynamics for Operations, as well as additional features specially designed to support the contract hire and fleet management business. It handles all key business processes during the entire vehicle's life-cycle "from cradle to grave".



WHAT DO YOU GAIN?

- **Functional fit** solution out of the box for **your industry** needs.
- Facilitating your **digital transformation**.
- Certified **future proof solution** through Microsoft Certified programs (CfMD).
- Full integration of **all key business processes** driven by industry specific needs and developed by experts.
- Mostly replacing high number of bespoke **nonintegrated systems**.
- **Process automation** needs, work-flows and **process alerts**.
- **Strong references** around the world to back claims.
- **Powerful**, but easy to use analytic tools.



ANNATA 365
FOR FLEET



CONTRACT

Asset fleet management

Full 'cradle to grave' life-cycle management of the vehicle/equipment fleet.

Advanced pricing

Create your own pricing strategy using advanced pricing options.

Service and maintenance contracts

Create service/maintenance contracts and collect monthly fees.

Contract packages

Create long term vehicle/equipment contracts supported with maintenance services and monthly fees collection.



COLLECTION

Contract credits

Credit your contract in case of variations

Periodic invoicing

Invoice your customers periodically using automatic collections.

Payment schedules

Charge contract fees by use of payment schedule.



ASSET FLEET MANAGEMENT

Lifetime management of asset fleet

From safety testing to licensing to usage tracking, regular maintenance and accident repairs.

Operator / driver management

Ensure regulatory compliance with driver management features.

Vehicle/equipment purchase

Indexing

Index your loans and collections.



SERVICE

Work order management

Schedule your resources, plan work-hours and manage the allocation of service orders.

Asset history

Collect your asset history, including usage, service orders, claims, etc.

Service packages

Warranty claims

Recalls

Ensure the safe use of vehicles through comprehensive asset recall functionality.

Scheduled maintenance

Set up a maintenance plan structure and assign it to assets.



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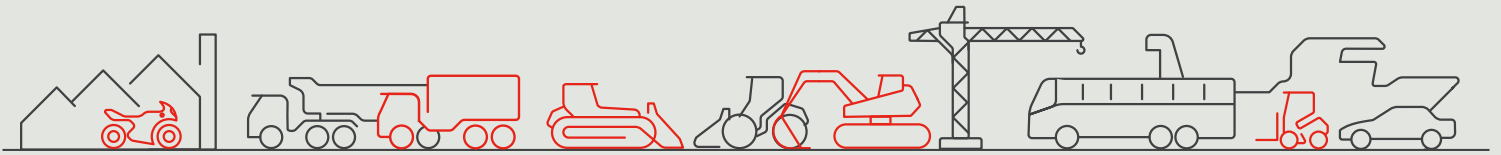


ANNATA 365
FOR FLEET

IMPORT & WHOLESALE MANAGEMENT SOLUTION FOR MICROSOFT DYNAMICS 365



Annata 365 for Dynamics is a modern cloud-based management solution that meets today's and future business and operational needs for the importer & wholesale industry.



Annata 365 for Dynamics is a management solution fully integrated with Microsoft Dynamics 365, using the standard features of Dynamics for Operations, as well as additional features specially designed to support the importer & wholesale industry. It handles all key business processes during the entire vehicle's/equipment's life-cycle "from cradle to grave".



WHAT DO YOU GAIN?

- **Functional fit** solution out of the box for **your industry** needs.
- Facilitating your **digital transformation**.
- Certified **future proof solution** through Microsoft Certified programs (CfMD).
- Full integration of **all key business processes** driven by industry specific needs and developed by experts.
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- **Process automation** needs, work-flows and **process alerts**.
- **Strong references** around the world to back claims.
- **Powerful**, but easy to use analytic tools.





CONFIGURATION

Multi-brand handling

Set up and manage an unlimited number of brands. All manufacturer-dependent processes (e.g. warranty process) can be set up based on manufacturer, and, if needed follow different rules.

Advanced configuration

Configure vehicles individually using the specially designed equipment configuration: with predefined variants, options, components, accessories, etc.

Factory interface

Use various interfacing options compatible with all importer requirements (e.g. FTP, HTTP, message queuing, etc).

Shipment handling & overview

All vehicles, transported on the same vessel, can be viewed and their progress tracked through shipping, customs, PDI, CoC, registrations etc.



IMPORT

Parts import and distribution

In addition to standard storage management features, use the manufacturer's spare parts catalog integration together with functions specially design to improve parts handling.

Tax and miscellaneous charges

calculation Automatically calculate and include taxes, surcharges and packages for insurance, transportation etc.

PDI and PDS inspections

Create PDI/PDS service orders to prepare the vehicle for sales. The cost can be tracked and assigned to each vehicle.

Accessory installation

Install accessories, track and control the visibility during the vehicle sales process.



SALES

Transfer between locations

Transfer vehicles between locations (warehouses, workshops, dealers etc.). Track vehicle location and transfer status.

Sales to dealers

Sell vehicles to dealers using integrated sales/transfer process. Manage different sales options and vehicle locations.

Advanced dealer web portal

Enable the dealer network to use the browser to order parts and vehicles, manage claims and recalls.

Sales support

Rewards dealers for sales performance. Multiple sales campaigns.

Consignment warehouse handling

Manage your consignment stock and track vehicle sales/location status at any point of time.



SERVICE

Work order management

Schedule your resources, plan work-hours and manage the allocation of service orders.

Warranty claims

Create warranty claims based on service orders and process them through to the manufacturer (interface). Streamline the process using the automatic claim validation system.

Service history

Log vehicle's full service history including claims, recalls and maintenance plans.

Service campaigns

Create sales campaigns and add discounts or accessories for specific vehicles/equipment or group.



ANNATA APPS

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ANNATA POWER BI

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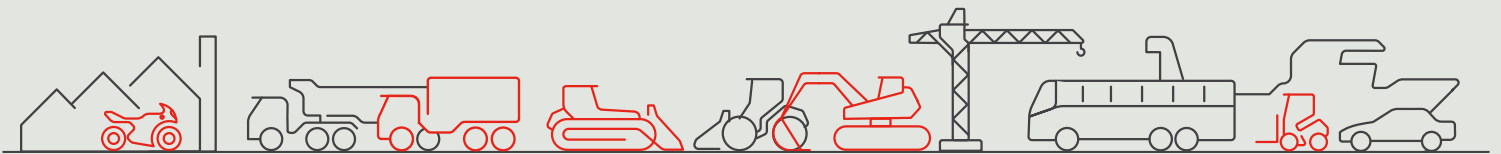
ANNATA 365
FOR DYNAMICS

MANUFACTURING MANAGEMENT SOLUTION FOR DYNAMICS 365 FOR OPERATION

Annata 365 is a modern cloud-based management solution that meets today's and future business and operational needs for the manufacturing industry.



ANNATA 365
FOR EQUIPMENT



Annata 365 for Dynamics is a management solution fully integrated with **Microsoft Dynamics 365**, using the standard features of Dynamics for Operations, as well as additional features specially designed to support the material handling, construction, agriculture and equipment manufacturing companies. It handles all key business processes during the entire equipment's life-cycle "from cradle to grave".

Configuration

Production

Sales

Service

WHAT DO YOU GAIN?

- **Functional fit** solution out of the box for **your industry** needs.
- Facilitating your **digital transformation**.
- Certified **future proof solution** through Microsoft Certified programs (CfMD).
- Full integration of **all key business processes** driven by industry specific needs and developed by experts.
- Mostly replacing high number of bespoke **nonintegrated systems**.
- **Process automation** needs, work-flows and **process alerts**.
- **Strong references** around the world to back claims.
- **Powerful**, but easy to use analytic tools.



ANNATA 365



CONFIGURATION

Advanced configuration

Configure vehicles individually using the specially designed vehicle/equipment configuration: with predefined variants, options, components, accessories, etc.



PRODUCTION

Information tracking

Track all vehicle/equipment related transactions/information throughout the entire life-cycle.

Clear document supervision

Create documents using predefined templates and controls visibility across multiple locations.

Vehicle/Equipment creation



SALES

Loans

Manage vehicle/equipment loans, calculate interest rates and create collections.

Spare parts management

In addition to the storage management features, use the manufacturers spare parts catalog integration together with additional functions specially designed to improve parts handling.



SERVICE

Work order management

Schedule your resources, plan workhours and manage the allocation of service orders.

Service and maintenance of contracts

Create service/maintenance contracts and collect monthly fees.

Maintenance plan templates

Set up a maintenance plan structure and assign it to vehicles/equipment.

Warranty claims

Create warranty claims based on service orders and process them through to the manufacturer (interface). Streamline the process using the automatic claim validation system.

Service campaigns

Create sales campaigns and add discounts or accessories for specific vehicles/equipment or group.

Service history

Log vehicle's full service history including claims, recalls and maintenance plans.



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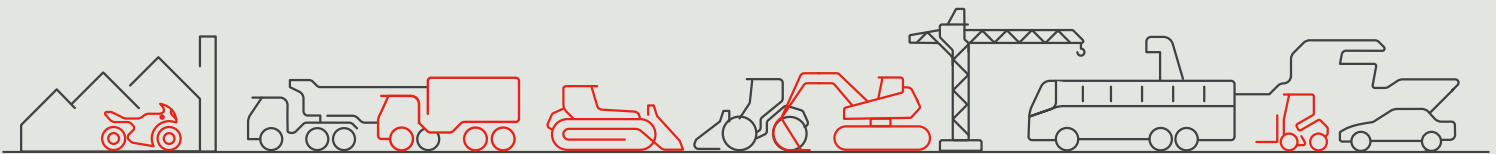
ANNATA 365

RENTAL MANAGEMENT SOLUTION FOR DYNAMICS 365 FOR OPERATIONS

Annata 365 for Rental is a modern cloud-based management solution that meets today's and future business and operational needs for the Rental industry.



ANNATA 365
FOR RENTAL



Annata 365 for Rental is a management solution fully integrated with **Dynamics 365 for Operations**, using the standard features of Dynamics for Operations, as well as additional features specially designed to support the Automotive, Equipment, Tools & Industrial rental companies. It handles all key business processes during the entire vehicle's/equipment's life-cycle "from cradle to grave".



WHAT DO YOU GAIN?

- **Functional fit** solution out of the box for **your industry** needs.
- Facilitating your **digital transformation**.
- Certified **future proof solution** through Microsoft Certified programs (CfMD).
- Full integration of **all key business processes** driven by industry specific needs and developed by experts.
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- **Strong references** around the world to back claims.
- **Powerful**, but easy to use analytic tools.



ANNATA 365
FOR RENTAL



RENTAL

Asset fleet management

Full 'cradle to grave' life-cycle management of the vehicle/equipment fleet.

Advanced rental asset classification and search

Find rental vehicle/equipment based on extensive classification/property options.

Availability and reservation

Plan Gantt view with 'Real time' asset availability.

'Shopping basket' functionality

Handle inquiries, raise rental quotations and orders with 'step by step' process.

Advanced allocation and replacement

Use different asset allocation, upgrade and replacement options.

Accessories and consumable sales support

Offer rental accessories or additional services and add them to rental orders e.g. navigation system or fuel management.



INVOICING

Flexible charging methods

Charge by time period or by usage, with excess usage charge option at higher rates.

Periodic invoicing

Functionality enables invoices to be created periodically or on demand. Charges can be combined on a single invoice for multiple rental orders to one customer if required.

Rental alterations

To credit or adjust the rental price: for nonchargeable days or periods where extra charges need to be applied.



RETURN

Interactive inspections

Carry out rental asset delivery/ return inspections and create service orders to cover inspection failures.

Transfer between locations

Transfer rental vehicles/equipment between locations, track asset location and transfer status.

Lost and found handling

Register and search for lost and found items.

Flexible return methods

Vehicles/equipment can be picked up from one location and returned to another.



SERVICE

Work order management

Schedule your resources, plan work-hours and manage the allocation of service orders.

Rental asset history

Log your asset history, including usage, service orders, claims etc. Snapshot view of 'wet' and 'dry' performance of your assets.

Maintenance plan templates

Set up a maintenance plan structure and assign it to rental assets.

Asset recalls

Ensure the safe use of vehicles/equipment through comprehensive asset recall functionality.



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ANNATA 365
FOR RENTAL