

# User Group Members Are Our Favorite People



## People + Technology = Successful Digital Transformation Journey

### Top three digital transformation enablers:

#### You

Deep engagement, enthusiasm and motivation.

Discipline for and commitment to continuous improvement.

A spirit of open collaboration and communication.

That's why you get the right things done in a way others just can't.

#### Peers

Peers bring perspective and pathways to problem-solving.

That's the tremendous value of user groups and events like D365UG.

Of course, your peers are dealing with their own digital challenges.

And, a peer's perspective is filtered by their unique company circumstances.

#### Partners

The best professional partners bring brain power and hands-on support.

We provide panoramic and pinpoint perspective to support the digital transformation journey.

With deep access to Microsoft and myriad experiences under our belt, partners bring power.

 **D365UG | AXUG**

 **D365UG | CRMUG**

# The Journey Is Continuous. Start Where You Are.

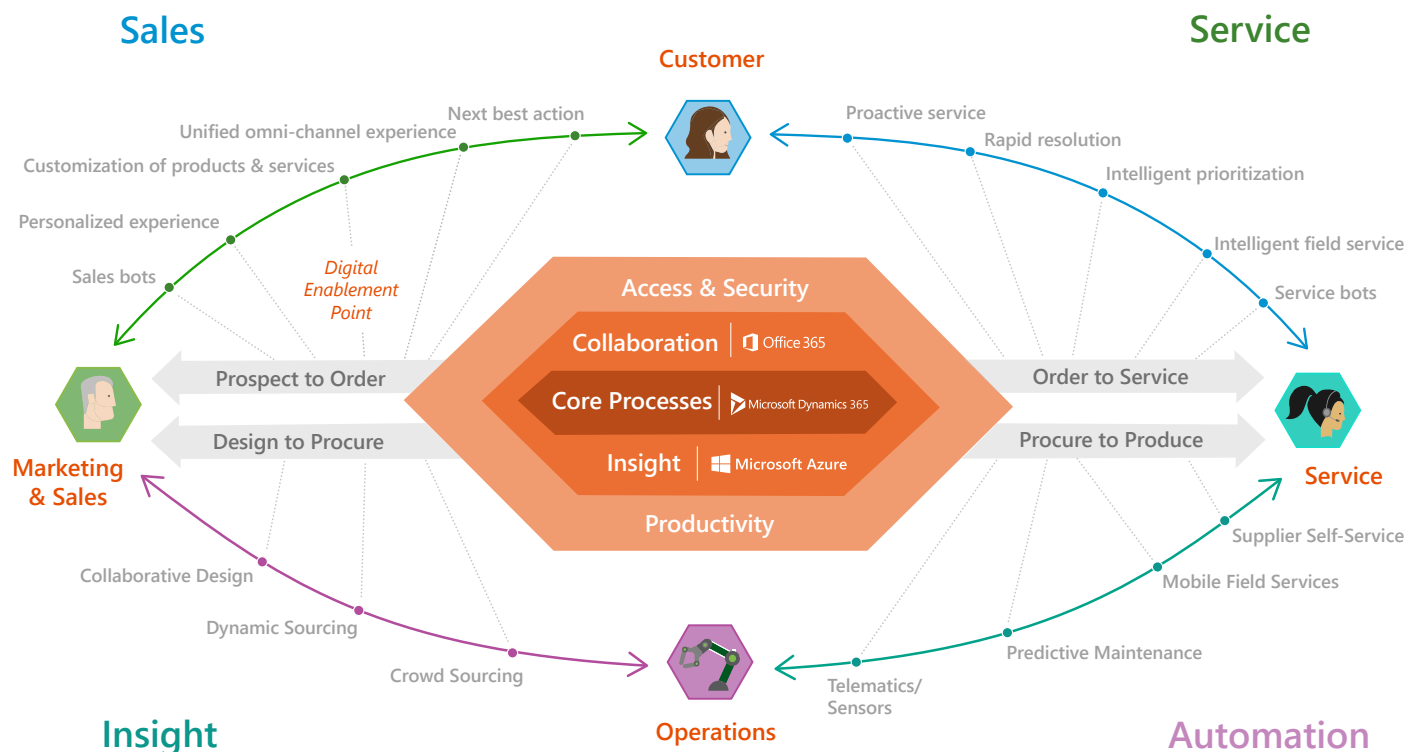
The digital transformation journey is the process by which you use technology to become an ultra-responsive, customer centric organization. Ultimately, its all about the people.

The most successful digital transformation changes peoples' lives - both internal customers and external ones - by digitally enabling and enhancing critical encounters between customers and the operational components of your organization.

That's an easy to say, noble idea. We've yet to meet a perfect implementation...they all start, get stuck and unstuck at different points on the path.

The best place to bring our partner power to support you is right where you are. Where are you? We're one of the few partners that can start with you at any point on the path.

[Contact us to get started](#)



# Hello Flawless Digital Transformation Journey, Please Meet Reality

We've yet to meet a flawless implementation or transformation. While Avanade can support your digital transformation efforts from strategy to execution – start to finish – we can also help improve and manage efforts already underway.

## How Avanade Smooths the Transformation Path



### Advisory Services

Business Process Model Alignment & Development  
Capability Assessment  
Strategic Alignment & Roadmap Planning  
Value Engineering & Business Case



### Implementation Services

Change Enablement  
Configuration, Development & Testing  
Global Localization & Deployment  
Project Management



### Improvement Services

Assessment and Transition  
Capability Expansion  
Stabilization Services  
Upgrade



### Managed Services

Application Management  
Infrastructure Management  
Maturity Assessment  
Service Management

## Why Avanade

### Market Leader

Avanade is the IDC MarketScape Microsoft Enterprise Applications Services Worldwide Leader for 2017.



HfS Research concludes Avanade & Accenture stand out as Leaders for Microsoft Dynamics Implementation Services.



### High Client Satisfaction

Avanade has delivered results for over 600 Dynamics clients globally, with client satisfaction ratings ranging from 95% to 98%. Of those, 95% would recommend Avanade.



### Microsoft Inner Circle

The Avanade Business Applications practice is a 13-time winner of the prestigious Microsoft Dynamics Inner Circle Award given to the top echelon of Dynamics partners.



# The Big Picture:

## Our Offerings and Value Propositions

### Flexible Platform and Deployment Options

We offer flexible platform options of cloud or hybrid cloud variations and flexible deployment options including full enterprise deployment, two-tier deployment and operational workloads as part of our dedicated Azure Cloud practice.

### Industry Experience

Our deep industry-specific ERP and CRM expertise is built on the strong foundation of Accenture experience representing 30 years of insight and research.

### Add-on Products and Business Intelligence

Our exclusive Dynamics AX and CRM product add-ons and Avanade Analytics for Dynamics extend the functionality of D365 and reporting capabilities of Power BI.

### BPM Experience

Our industry-specific business process modeling tools and Avanade Intelligent Enterprise Solutions (AIES) methodology is integrated with Lifecycle Services.

### Microsoft Ecosystem

Our team has deep expertise in Dynamics AX and CRM with 2,000+ Dynamics experts and more than 700 clients worldwide. Our expertise expands into the complete Microsoft technology stack and ecosystem including Office 365 and Sitecore.

### Innovation

We're a leading digital innovator who provides technology for the complete Microsoft ecosystem – Innovation Days and Centers, Microsoft Technology Adoption Program, and Microsoft Technology Centers.

### Global Capabilities

Avanade Global Delivery Network and Dynamics International Rollout Program combine the benefits and scale of a global workforce with the consistency and collaboration of a local team.



### About Avanade

Avanade is the leading provider of innovative digital and cloud-enabling services, business solutions and design-led experiences, delivered through the power of people and the Microsoft ecosystem. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation and has 30,000 professionals in 24 countries.

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