

## **COLLECTIONS MANAGEMENT**

FOR MICROSOFT DYNAMICS® GP

# IMPROVE EFFICIENCY WITH COLLECTIONS MANAGEMENT

The more efficient your collections system, the greater your profit margin. Collections Management for Microsoft Dynamics® GP has the processing power to improve cash flow, diminish collection time and reduce bad debt.



"Collections Management is most helpful sending collection letters on all past due invoices after running a query. Just a few clicks and letters with attached invoices go out automatically."

Kim Campbell
Accounts Receivable Specialist
Hunt Brothers Pizza, LLC.

#### **AUTOMATE**

Collection Plans allow users to tailor and automate the collection process by customer

Plans suggest what emails to send and calls to make when logging into Dynamics GP

Users have the ability to email letters, statements, and invoices from a single screen

Defined email templates allow easy selection of the invoices to attach as PDF or Word documents

#### TARGET

Powerful Collection Queries allow users to target specific customers

Target all customers who are overdue and haven't promised to pay, then switch your focus to customers with broken payment promises

Use Advanced Collection Queries running SQL script to find customers with complex requirements

## **ROI IN NEXT TO NO TIME**

Wouldn't you love a solution that could help you reduce your accounts receivable 30% in just 30 days?

Track the efficiency of your collections with Days Sale Outstanding (DSO). Realize ROI and have Collections Management catapult your DSO to all-time lows.

### **ROI Example**

\$25M company with an average DSO of 60 days

Two months of sales or over \$4M sitting in your customer's bank accounts, not yours

Reduce DSO by 30% with Collections Management

Result: \$1,250,000 more of your company's money in your bank

"Collections Management has enabled us to reduce DSO from 46 days down to 35 days, which has increased our cash flow cycle by 35%"

Kristin Hosman Accounting Manager

## **IMPROVE YOUR CASH FLOW**

Wouldn't it be great to spend more time counting your money and less time chasing it? Improve cash flow and reduce bad debt expense.







IF YOU HAVE CUSTOMERS, YOU NEED COLLECTIONS MANAGEMENT!







