

As Your Financial Wingman,  
We Keep You  
Above The Turbulence.



Now, more than ever, we are your financial wingman. Phoenix Advisors is steadfast as always in ensuring the financial safety of our clients. Our unflappable SEC and MSRB licensed municipal advisors continue to capture opportunities for clients and keep them financially secure. Whether it's facilitating bond and note financing, lease financing, refinancing of debt, or Continuing Disclosure services, we're here to keep you financially safe, smart, and secure.





## Public Focus. Government-Centric.

Municipal, County and State governments need to meet specific requirements in process, and uphold responsibility to the people they serve. Phoenix Advisors is well versed in the difficulties of helping governments meet their financial objectives while accomplishing their goals. Through debt restructuring, budget management or the variety of other financial advising, Phoenix helps keep Government productive and fiscally responsible.

### Infrastructure:

Phoenix Advisors has guided some of the Northeast's largest metropolitan regions, as well as many cities and towns, in structuring and issuing debt, and managing budgets that help infrastructure meet demand. Whether it's new facilities or updating roads, bridges, water and sewer, Phoenix has the expertise to make sure you travel the best possible path.

### Improvements:

In today's financial and political climate, many improvements can seem daunting. Phoenix Advisors approaches every situation with an understanding of the value to the community with projects such as playgrounds or senior centers. And Phoenix has proven time and again that it is possible, even today, to manage budget and financing to create opportunities that improve quality of life.

### Refinancing:

Low interest rates create the opportunity for governments to refund old debt. By issuing new debt at lower interest rates, significant and always welcome savings can be realized in debt service.

### Redevelopment:

Community development happens with the right mix of human spirit, a broad vision, and the financial path to bring it together. Financing options, especially today, can be limited. But Phoenix Advisors has successfully guided developers and communities to the debt issuance and terms that they can comfortably live with. And at the same time, thousands of people have a special place to call home that otherwise may not have been possible.





## Varied experience. Depth of knowledge.

The individual and combined talent and expertise at Phoenix Advisors is substantial to say the least. As demonstrated below, we have a formidable track record across very diverse market segments. We guide, lead, and produce.

### CLIENT EXPERIENCE:

# 723

Continuing Disclosure Clients

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# 2,154

Government Transactions Totaling \$24.9 Billion

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# 1,064

School Transactions Totaling \$9.3 Billion

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Data as of October 2020





## Vision & Experience.

Phoenix Advisors, LLC was founded in 2004 to fulfill the unmet needs of schools and government by providing expert assistance in issuing debt and financial and budget management. We work with local governments and school boards who will benefit from having a Wall Street level of experience and service on their side. Phoenix Advisors is a seasoned, bright and creative team of professionals who will effectively help you reach your goals.



Contact Phoenix Advisors to stay the course:  
866-291-8180 or email [Phoenix@MuniAdvisors.com](mailto:Phoenix@MuniAdvisors.com)