



EXHIBITOR AND SPONSORSHIP PROSPECTUS

Advancing & Integrating Specialized Addiction Treatment & Recovery

MARCH 10-14, 2018

NEW YORK MARRIOTT MARQUIS LOCATED IN THE HEART **OF TIMES SQUARE**

EARLY BIRD DEADLINE: **SEPTEMBER 8, 2017**

aatod.org







GENERAL INFORMATION

Advancing & **Integrating Specialized Addiction Treatment** & Recovery

SPONSORS

NYS Office of Alcoholism and Substance Abuse Services (OASAS) and COMPA, the Coalition of Medication Treatment Providers and Advocates

CONFERENCE CHAIR

Allegra Schorr, President, COMPA

EXHIBIT MANAGEMENT

Talley Management Group, Inc. **Alex Springer** Meetings & Exhibits Manager 19 Mantua Road Mount Royal, New Jersey 08061 Phone: (856) 423-3091 Fax: (856) 423-3420 E-mail: aatod@talley.com Website: www.aatod.org

EXHIBIT COORDINATOR

Gina Pozielli E-mail: gpozielli@talley.com

REGISTRATION

Website: www.aatod.org Phone: (856) 423-3091, option

Professionally Managed by



MANAGEMENT GROUP, IN

LETTER FROM THE CONFERENCE LEADERSHIP

Dear Colleagues,

It is our distinct pleasure to invite you to participate in the 2018 AATOD Conference, which will convene at the New York Marriott Marguis Hotel, March 10 - 14, 2018. We are grateful to have the support and sponsorship of the New York State Office of Alcoholism and Substance Abuse Services (OASAS) and we thank COMPA: The Coalition of Medication Assisted Treatment Providers and Advocates, as well as the conference planning committee for their efforts.

We have chosen one of the premier hotels in Times Square as the site for this conference. Conference participants will be surrounded by the bright lights of Broadway, steps away from world-famous theaters, acclaimed dining and countless other attractions, and will return to some of the most spacious guest rooms in New York City.

Our conference theme, Advancing & Integrating Specialized Addiction Treatment & Recovery, will address the continuing opioid epidemic and the importance of integrating service delivery with a wide network of medical and community-based providers to ensure optimal care, recovery and support for patients and families. This conference has a rich history in content development and building on the success of previous conferences. We expect to draw a significant number of conference participants. The opioid dependence treatment field is expanding and there are now more than 1,500 certified Opioid Treatment Programs (OTPs) treating over 375,000 patients in the United States. In addition, our international counterpart, EUROPAD, representing over 600 OTPs in more than 27 countries, will be in attendance. Through the work of AATOD and EUROPAD in forming the World Federation for the Treatment of Opioid Dependence, exhibitors will have the opportunity to expand their customer base by marketing their products to a worldwide audience.

The AATOD Conference draws an impressive number of decision-making Program Sponsors and Chief Executive Officers who visit our exhibit area to learn about new and existing products. This conference will continue our tradition of offering exceptional opportunities for exhibiting companies to interact with professionals and officials devoted to the treatment of opioid use disorder throughout the nation and internationally.

With over 100,000 square feet of event space, the New York Marriott Marguis Hotel has ample room for attendees to network and mingle. The Exhibit Hall is spacious, attractive and is centrally located within the main conference area. In addition, the welcome reception, daily continental breakfasts, afternoon breaks, and other networking functions and conference activities will all gather in the exhibit area during dedicated times ensuring maximum exhibit exposure. As in the past, we have listened to our exhibiting companies and are planning our conference to ensure that people will actively participate in our programs and exhibit areas. We have added complimentary coffee and tea service in the Exhibit Hall to further encourage that this is "the" place to meet throughout the day.

We encourage exhibitors to reserve an exhibit space for the 2018 AATOD Conference as soon as possible to secure a prime booth location and receive the early bird discount rate. Booth prices will increase on September 9, 2017. We also advise you to book hotel rooms at your earliest opportunity.

We sincerely hope that you will decide to join us for another extraordinary AATOD Conference in one of the great cities of the world. We look forward to seeing you in New York City!

Sincerely yours,

Illegra Schork

Allegra Schorr **Conference Chair**

arrive

Mark W. Parrino, MPA President



Advancing & Integrating Specialized Addiction Treatment & Recovery

The 2018 American Association for the Treatment of Opioid Dependence, Inc. Conference will be held **March 10–14, 2018**, at the New York Marriott Marquis, New York, NY. The 2018 conference theme, "Advancing & Integrating Specialized Addiction Treatment & Recovery" highlights the issues and challenges of medication assisted treatment in the context of the current opioid use/abuse epidemic.

We anticipate that **over 1,700** physicians, social workers, nurses, counselors, program administrators, executive directors and other treatment providers from many countries will participate in this dynamic conference. The registrants are decision-makers with **purchasing power** for their treatment centers and are looking for new products, services and information to improve their patient treatment.

2018 EXHIBIT PROGRAM BENEFITS



Opportunities that Have Drawn Exhibitors Back Year after Year:

- Showcase new products, services and information
- Network and meet the decision makers with buying power
- Support the industry
- Increase brand awareness
- Create long-lasting relationships, make connections with new contacts, and preserve standing relationships with current contacts



EXHIBITOR INFORMATION

RATES

Apply on or before September 8, 2017

- \$2,050 Technical/Corporate Rate corner booth
- \$1,900 Technical/Corporate Rate inline booth
- \$1,200 Non-Profit Rate

Apply after September 8, 2017

- \$2,250 Technical/Corporate Rate corner booth
- \$2,100 Technical/Corporate Rate inline booth
- \$1,350 Non-Profit Rate

Purchase of a booth includes carpeted booth space and ID sign

EXHIBITOR REGISTRATION

- Each company is entitled to **one (1) Full Conference registration**, good for the conference.
- Each company is also entitled to five (5) badges for booth personnel over and above the one complimentary conference badge.
- These five (5) badges allow entrance to the **exhibit area only**, and do not allow admission to other parts of the Conference program.
- Badge forms will be provided with booth confirmation for advance registration. Due date for registration form is February 10, 2018
- Pre-ordered badges will be available onsite at the registration desk

EXHIBIT HALL SPACE ASSIGNMENT

Exhibit booths will be assigned based on **priority points** until September 8, 2018. After the initial round of booth assignments, booths will be assigned on a first-come, first-served basis.

HOW TO EARN POINTS:

- 1 priority point for each year exhibited
- 1 priority point for every \$2,000 in sponsorship

Priority for space assignment will be based upon the number of years a company has been exhibiting.

In the case of an equal number of points, priority will be determined by date of receipt of application with payment.

*Initial round date AFTER EARLY BIRD DEADLINE: September 8, 2017

*Space will NOT be assigned until a 50% deposit is paid.

INSTALLATION OF EXHIBITS

Sunday, March 11, 2018

8:00 a.m.–3:00 p.m.

Exhibits must be completely set up by 3:00 p.m., Sunday, March 11, 2018. Any exhibit not unpacked by this time will be placed in storage and will be returned after exhibits close on Sunday evening, OR, the exhibit may be ordered set-up by Exhibit Management with the cost being charged to the exhibitor.

EXHIBIT HOURS

Sunday, March 11, 2018 Monday, March 12, 2018

Tuesday, March 13, 2018

4:00 p.m.-7:30 p.m. 7:30 a.m.-9:30 a.m. and 11:30 a.m.- 4:30 p.m.* 7:30 a.m.-1:30 p.m

*Exhibitor Networking event is a Monday afternoon lunch

As a courtesy to registrants and your fellow exhibitors, please open your booth on time each morning and staff it during exhibit hours until the scheduled closing.

No packing of equipment, dismantling of booths, or removal of literature will be permitted until the official closing time of 1:30 p.m., Tuesday, March 13, 2018.

DISMANTLING OF EXHIBITS

March 13, 2018

1:30 p.m.-5:00 p.m.

Please note: All booths must be packed and removed from the exhibit area by 5:00 p.m. To avoid any damage to your equipment, please remain in your exhibit space until crates are delivered to your booth. Security is provided as a deterrent. Exhibit Management and its agents are not responsible for any loss or damage to exhibits, personal belongings, etc.

DISTRIBUTION OF GIVEAWAYS

Reaffirming the belief that the distribution of giveaways detracts from the professional nature of the conference, the American Association for the Treatment of Opioid Dependence has resolved that only items deemed useful and in the professional interests of the registrants may be distributed. All items to be distributed must receive approval from the Exhibit Manager.

GENERAL SERVICE INFORMATION

CRATE STORAGE: Empty crates, boxes, and cartons must be removed from the exhibit space by 3:00 p.m. on Sunday, March 11, 2018. "Empty" stickers, which must be placed on all items going into storage, will be provided. DO NOT place anything of value in storage. Containers or skids with no such stickers will be considered refuse and be disposed of. Crates, boxes and cartons may not be stored behind booth backgrounds.

FURNITURE-CARPETING-LABOR-RENTAL DISPLAYS

Services will be provided by Freeman Decorating Services.

Rental order forms will be provided in the service kits and sent to each exhibiting company.

Exhibitors are responsible for all furniture, wastebaskets, etc.

Facility IS fully carpeted.

The services provided by the Official General Contractor (Freeman) will include:

- Receiving shipments to their warehouse
- Delivery to your booth
- Removal, storage and return of empty crates and containers
- Removal or packed shipments and re-loading same on outgoing carriers from the hotel or warehouse dock.
- Additional shipping information will be included in the service kit.

BOOTH CLEANING

Arrangements for nightly cleaning will be the responsibility of each exhibitor. Cleaning forms will be provided. Any exhibitor that has not ordered cleaning for the opening day will have their booth cleaned to present an attractive appearance. The cost shall be charged to the exhibitor.

CONFERENCE SITE



New York Marriott Marguis 1535 Broadway New York, New York 10036 Tel: +1 212-398-1900

HOTEL ROOMS

All sleeping rooms have been reserved at the New York Marriott Marguis. Room rates have been reserved for attendees at a conference rate of \$299 single/double occupancy in a standard room. This reduced rate is available until February 15, 2018, subject to availability.

Reservation requests received after the cut-off date of February 15, 2018, will be based on availability at the hotel's prevailing rates.

To reserve a room at the group rate, please click on the link on the Conference section of the AATOD website (www.aatod.org) or contact the hotel directly by calling their reservation line at 212-398-1900. Please be sure to reference the American Association for the Treatment of Opioid Dependence or **AATOD Conference.**

PAST EXHIBITORS INCLUDE...

Accumedic

Network

Medicine

Beaches

Acadia Healthcare Centre for Addiction and Mental Health Accell Software Engineering **Clinical Science Laboratory** Accreditation Now Inc. CompuMed, Inc. **Comstock Computing LLC** ACM Medical Laboratory **Council on Accreditation ACTION Campaign** Adapt Pharma **CRC Health Group** Addiction Management Systems, Inc. **Creative Socio-Medics** Addiction Professional CSS Addiction Technology Transfer Center Dade Behring Addiction Treatment Providers Darts LLC **ADVIX Electronic Health Record Dominion Diagnostics** Aeon Clinical Laboratories **Drug Policy Alliance** AEP New York, LLC Drugscan **AIT Laboratories** eAnytime Kiosks Inc. Alcohol and Drug Abuse Certification Eastside Clinic Board of GA **Emerging Solutions in Pain** Alina Lodge **Enovative Technologies** Alkermes, Inc. **ERP Therapy/SLS Health** American Association for the FEi Systems Treatment of Opioid Dependence American Bio Corporation Friends Medical Laboratory, Inc **American Screening Corporation** Friends Research Institute Inc. American Society of Addiction Gaudenzia Training Institute GlaxoSmithKline Ammon Analytical Laboratory, Inc. Global Medical Systems Inc. Atlantic Diagnostic Laboratories, LLC **ATP Insurance Program** Avee Laboratories Transfer Center **BCI Management Systems** Habit OPCO Behavioral Health of the Palm Harwoods Miami Safe Company Hazelden Publishing **Berlin Packaging** HCE Inc. **Beth Israel Medical Center** Bhbusiness **BioDelivery Sciences International** IC&RC/PCB Illinois Department of Human **Braeburn Pharmaceuticals** Services **Branan Medical Corporation** Indivior Brown Consulting, Ltd. Inflexxion C.A.M.H. Center for Addiction & Mental Health Corp California Opioid Maintenance IRETA Providers (COMP) Irwin Siegel Agency, Inc. **Calloway Labs** Karger Publishers **CARF** International Kroll

Laboratory Corporation of America **Covenant Nutritional Supplements** MedSTAT NAADAC (NIDA) Fidelitas Medical IT - Solutions, LP **Netalytics** NIATx Graham-Massey Analytical Labs Inc. Great Lakes Addiction Technology Norchem Inc. Abuse Help4Hep/TSP c/0 Project Inform International Diagnostic Systems PCB/IC&RC

Mallinckrodt Pharmaceuticals **Manisses Communications MARS** Project MD Labs / C and L Healthcare LLC **MedComp Sciences Medication Assisted Therapies** Mertz Taggart MethodOne by Computalogic, Ilc Millennium Health Millin Associates LLC **MJS Packaging** Molecular Dx Momentum Services, Inc MP Riomedicals **Naples Medical Devices LLC** National Commission on Correctional Health Care National Institute on Drug Abuse National SBIRT ATTC **Neogen Corporation** Netsmart Technologies, Inc. **NHS Parkside Recovery** Noble Medical Inc. NOVX Systems Inc. Nutritional Supplements Corporation, NYS Office of Alcohol Substance O.Berk Co. of New England & Kols Container OraSure Technologies, Inc. Orexo US, Inc. Parker domnick hunter/Scilog, Inc. Partners for Recovery Managed by **ABT Associates** Pathways Recovery Lodge Patient Support and Community Education

Physicians Choice Laboratory Services. Inc. **Pinnacle Treatment Centers Powerful Radio Productions** Qiagen Redwood Toxicology Laboratory, Inc. **Roche Pharmaceuticals** Rosecrance Health Network **RTI International** SAAS Express SAMMS (Netrix LLC) San Diego Reference Laboratory Scientific Testing Laboratories, Inc. SCIEX SciLog | Parker domnick hunter Serene Center Silver Hill Hospital SMART Management, Inc. Smith Medical Partners Sober.com Soft Landing Labs **STERLING Reference Laboratories** Stop Stigma Now Stratus FMR Substance Abuse and Mental Health Services Administration TenEleven Group, Inc. Texas Opioid Treatment Alliance Inc The Braff Group The Joint Commission Tower Systems, Inc. Treatment Hub 365 United States Drug Testing Laboratories USA Lab Test Valley Hope Association Vendome Group LLC VistaPharm, Inc. Walden University Wedgewood Pharmacy West-Ward Pharmaceuticals Weston Medical Publishing/Journal of **Opioid Management** White Deer Run/Cove Forge/Bowling

PharmBlue

SPONSORSHIP OPPORTUNITIES

Sponsorship is a great opportunity to demonstrate your support for AATOD, as well as increase your company's visibility and exposure throughout the conference. This year, we are offering sponsorship levels to satisfy the needs of every marketing budget.

How will you enhance your exhibit presence and attract the qualified leads you are looking for?

Simple. Draw them in with additional sponsorship and marketing opportunities.

Our new sponsorship levels contain affordable options that will give your company the increased visibility you need at the 2018 AATOD Conference.

Here's your chance to:

- Show your support
- Share your products and services
- Secure a sponsorship at the AATOD Conference

INCREASING YOUR PRESENCE

Independent research provided by the Center for Exhibition Industry Research (CEIR) shows that exhibitors who integrate additional marketing strategies into their exhibition plan are far more successful in attracting attendees to their booth.

SPONSORSHIP LEVELS

Combine your booth cost, sponsorship items, advertising, and/or events to increase your conference visibility.

Platinum Level Sponsor—\$50,000 and higher Gold Level Sponsor—\$25,000-\$49,999 Silver Level Sponsor—\$5,000-\$24,999 Bronze Level Sponsor—\$2,500-\$4,999

Platinum Level — 3 complimentary full conference registrations (in addition to the 1 full registration associated with exhibiting)

Gold Level — 2 complimentary full conference registrations (in addition to the 1 full registration associated with exhibiting)

Silver Level — 1 complimentary full conference registration (in addition to the 1 full registration associated with exhibiting)

Indicate your sponsorship and booth selections on the Exhibitor Contract, then total the amounts of the items to determine your sponsorship level.

All Sponsors will receive recognition onsite as well as:

- In the AATOD conference final program
- On the AATOD website
- In the various promotional mailings that may be available based on the time of sponsorship selection and full payment.

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SPONSORSHIP ITEMS AND

Extend your brand identity and marketing capabilities with a strong visible presence at the AATOD Conference. Sponsors stand out from other exhibitors and deliver a positive message of commitment and support to show attendees.

Welcome Reception

Sunday Evening (maximum 4)

Promote your company by hosting the Welcome event of the 2018 AATOD Conference.

The following sponsorship opportunities are also available during the welcome reception.

Welcome Reception Stations

- Hot Dog Station Cheesecake Station
- Chinatown Station Clam Chowder

Additional Welcome Receptions Items

- Napkins
- Table Tent Cards

Conference App

Each attendee will have access to the conference app which contains all the conference proceedings. Your company will be prominently displayed on the landing page of the app.

Conference Tote Bag

Conference bags are distributed to every attendee. As the exclusive sponsor of the conference tote bag, your logo will be displayed on each one.

Wi-Fi

Coffee in the Exhibit Hall

Provide coffee in the exhibit hall for attendees; coffee cups with your logo will be placed at coffee stations.

Hotel Key Cards

Hotel key cards with your branding will be distributed to AATOD attendees at hotel check in.

Water Station

Showcase your brand with a water bottle giveaway and signage at water stations.

Professional Headshot Lounge

Many conference attendees need to update their 10-year-old headshot and having a new professional one can make them — and YOU — stand out. Make sure attendees stop by your branded Professional Headshot Lounge to have their FREE executive headshot taken. After photos are taken, attendees review and choose their final digital images, which are then emailed directly to them.

Conference Lanyards

Show your support by adding your logo to each lanyard.

Conference Notebook

\$6.500

\$6,500

The notebook is distributed to each attendee in their conference bag upon checking in for the conference. Your name and logo will be prominently displayed on the front of each notebook.

Volunteer Shirts

Go Charge Kiosk

Ensure booth traffic with a smart phone charging station located on the show floor right next to your exhibit booth!

Hotel Room Drop

As a sponsor of a hotel room drop, you can create a promotional flyer or giveaway to be placed on the doors of attendees during the Conference.

Pocket Program

A must have for the attendees! This is the handiest program of all. For a quick reference, each attendee has access to the session schedule, rooms used, and hours of the exhibit hall in this convenient, pocket-sized program.

Pens

Everyone needs a pen (or two)... why not brand them with your logo?

Monday Lunch

\$2,500 (4 available)

Conference Bag Inserts

We will include your printed insert into all attendee tote bags.

Mirror Clings in the Conference Hotel Bathrooms (per floor) \$1.000

Own the most popular place on the level! Place your message where everyone will eventually be. Includes signage on the major convention center mirrors.

Logo in Conference Program

Stand out from other exhibitors and showcase your logo with your company description in the 2018 AATOD Conference Program.

MARKETING AND ADVERTISING OPPORTUNITIES

Pre Conference Attendee List Post Conference Attendee List

\$500 \$500

All exhibitors will receive the opportunity to send a one-time mailing to the Pre or Post Conference attendee list. Your promotional material must be returned with your contract for AATOD's approval before the list will be furnished to you. All mailings must be approved by Show Management.

For more information on all sponsorship or marketing opportunities, please contact Alexandra Springer at aspringer@talley.com.

SIGN UP for your sponsorship or marketing item by checking the appropriate box on the sponsorship contract. Please note: Sponsorships must be approved by Show Management.

\$6.500

\$5.000

\$3.500

\$3,500

\$1,000

\$350

\$6,000 per unit

\$10,000

\$10.000

\$10,000

\$10.000

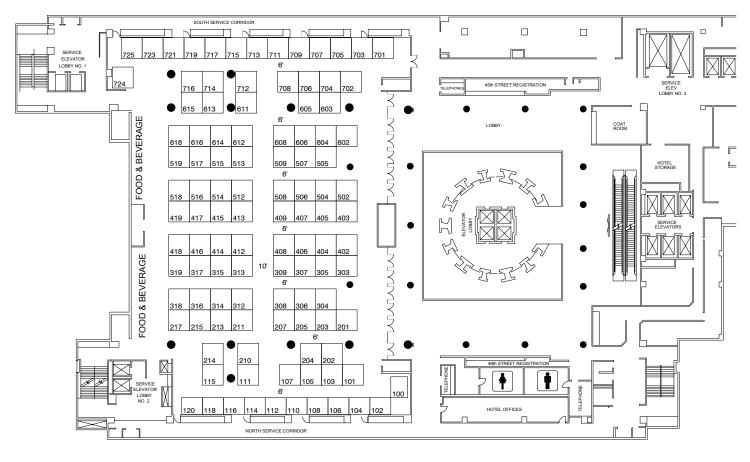
\$8.500

\$8.000

\$6.500

\$10,000 (6 available)

<u>FXHIBIT HALL FLOOR PLAN</u>





QUICK FACTS

DATES AND HOURS

Early Bird Deadline Hotel Rooms Directory Form 50% Deposit Balance Due Questionnaire Registration Form Giveaway Form

SET UP:

Sunday, March 11, 2018

OPEN HALL:

Sunday, March 11, 2018 Monday, March 12, 2018

Tuesday, March 13, 2018

BREAK DOWN:

Tuesday, March 13, 2018 1:30 p.m.-4:00 p.m.

September 8, 2017

February 15, 2018

With your application

December 1, 2017

February 8, 2018

February 10, 2018

February 8, 2018

8:00 a.m.-3:00 p.m.

4:00 p.m.-7:30 p.m.

11:30 a.m.-4:30 p.m.

7:30 a.m.-1:30 p.m.

7:30 a.m.-9:30 a.m. and

January 3, 2018

BOOTHS

Include ID sign & Drapes

Do not include Table, Chairs, Wi-Fi, AV & Power connection

Exhibit Management reserves the right to alter the floor plan and/or assign any exhibit location if deemed necessary for the good of the show at any time.

SPONSORSHIP

Combine your booth cost, sponsorship items, advertising and/or events to increase your conference visibility.

REGISTRATION

Each exhibiting company is entitled to one (1) Full Conference registration and five (5) exhibit hall only badges.

CONTACTS

Alex Springer, CMP | Meetings & Exhibits Manager | E-Mail: aatod@talley.com

Gina Pozielli | Meeting & Exhibits Coordinator | E-mail: gpozielli@talley.com

CANCELLATION

Exhibitors shall give written notice of cancellation.

Cancellation 90 days or more prior to the opening of the meeting, the deposit shall be retained

Cancellation less than 90 days prior to the opening date of the meeting, the company will be responsible for paying the entire booth cost and EXHIBIT MANAGEMENT reserves the right to re-sell space

8 AATOD 2018 CONFERENCE

8 FXHIRIT APPI ICATION and CONTRACT FOR FXHIRIT

PLEASE RESERVE EXHIBIT SPACE for the company listed below at the 2018 AATOD Conference to be held at the New York Mariott Marguis. This application becomes valid only after being signed by Exhibitor and a confirmation of space has been issued with a receipt of deposit acknowledged by Exhibit Management.

COMPANY NAME (Print name EXACTLY as you wish it to appear in the Final Program and Company I.D. sign.)

CONTACT PERSON				
ADDRESS				
CITY		ST	ZIP	
COUNTRY				
PHONE	 FAX			
E-MAIL				
WEBSITE				

Is this your first time exhibiting at the AATOD Conference? \Box Yes \Box No

BOOTH PRICING (per 10' x 10' space)

EARLY BIRD: Applications with check received on or before September 8, 2017

□\$2,050.00	Technical/Corporate Rate (10'x10' corner booth)
□\$1,900.00	Technical/Corporate Rate (10'x10' inline booth)
□ \$1,200.00	Non-Profit Rate (10'x10' booth)
STANDARD: App	lications with check received after September 8, 2017

🗌 \$2,250.00	Technical/Corporate Rate (10'x10' corner booth)
□ \$2,100.00	Technical/Corporate Rate (10'x10' inline booth)
	Non-Profit Rate (10'x10' booth)

TOTAL BOOTH COST: \$

AATOD will provide a booth ID sign for all exhibiting companies. All furniture is the responsibility of the individual exhibitor. AATOD will not provide any tables, chairs, carpet, or electricity, however the exhibit hall is carpeted.

PREFERRED LOCATION*

1) _ 2) _ ____3) ____ ___ 4) _____ 5) ____

*Exhibit Management reserves the right to alter the floor plan and/or assign any exhibit location if deemed necessary for the good of the show at any time.

□ We prefer that our exhibit *not* be located next to the following companies:

Please address all communications regarding exhibits to:

Gina Pozielli Talley Management Group, Inc. 19 Mantua Rd, Mt. Royal, NJ 08061-1006 Phone (856) 423-7222 Ext 227 Email gpozielli@talley.com

SPONSORSHIP OPPORTUNITIES

INDIVIDUAL SPONSORSHIP ITEMS:

□ Item	\$ _
□ Item	\$ _
TOTAL SPONSORSHIP COST	\$

INSTALL & DESIGN COMPANY

□ YES, my company will be utilizing an I&D Company.

DEPOSIT/PAYMENT

Important: We are enclosing with this application a deposit of 50% of the total booth price or sponsorship for each requested. We agree to pay the balance before **December 1, 2017.** Your signature on this form allows AATOD to retain your credit card number in the file for an automatic debit in the amount of the total due on December 1, 2017. If you do not want this credit card to be charged, your check for the balance due must be received before December 1, 2017.

TOTAL BOOTH & SPONSORSHIP PRICE	\$
50% DEPOSIT DUE	\$

*No booths will be assigned without the required 50% deposit

Cancellation Policy: Exhibitors shall give written notice of cancellation. It is agreed that A) if a company cancels its space 90 days or more prior to the opening date of the meeting, the deposit shall be retained. B) If a company cancels its space less than 90 days prior to the opening date of the meeting, the company will be responsible for paying the entire booth cost and EXHIBIT MANAGEMENT reserves the right to re-sell space.

PLEASE MAKE CHECKS PAYABLE IN U.S. FUNDS, DRAWN ON A U.S. BANK TO:

American Association for the Treatment of Opioid Dependence 2018 Conference (AATOD)

Send payments to: Gina Pozielli Talley Management Group, Inc. 19 Mantua Road, Mount Royal, NJ 08061

Credit Card Payment: 🗆 Visa 🗆 MasterCard 🗆 American Express Please provide credit card number and expiration date below.

Cardholder (please print):

Amount: \$ _____ Authorized Signature: ____

Rules and regulations for exhibitors listed on page 10 are an integral part of this contract. It is understood by the undersigned that the 2018 American Association for the Treatment of Opioid Dependence Conference rules and regulations for the New York Mariott Marquis govern all exhibit activities.

It is understood that the exhibitor is responsible for daily cleaning of their booth and will make arrangements with the General Service Contractor. Any exhibitor that has not ordered cleaning for the opening day will have their booth cleaned to present an attractive appearance. The cost will be charged to the exhibitor.

Signed and accepted by AUTHORIZED AGENT of Exhibitor:

Signed and accepted by Exhibit Management:

_Date _

OFFICE USE ONLY	SPONSORSHIP LEVEL:
Check # Amount \$	🗆 Platinum 🛛 Gold
CC Authorization #	🗆 Silver 🛛 Bronze

Date

Credit Card Information

CARD NUMBER

6)

EXPIRATION DATE CVV #

EXHIBITOR TERMS AND CONDITIONS

SHOW MANAGEMENT is TALLEY MANAGEMENT GROUP, INC., 19 Mantua Road, Mt. Royal, NJ 08061 USA (856) 423-7222, Fax (856) 423-3420, Email gpozielli@talley.com Convention Center or Hotel Facility is printed on the Exhibitor Prospectus front cover.

ELIGIBLE EXHIBITS: SHOW MANAGEMENT reserves the right to determine the eligibility of any Company or Product to exhibit in the Show and further reserves the right to reject any application and/or limit space assigned to any one Company.

INSTALLATION, SHOW AND DISMANTLEMENT: Exhibitor agrees to comply with assigned installation, show and dismantle days and hours as outlined in the Exhibitor Prospectus. Exhibits may not be removed from the Facility until final closing of the show unless special permission is obtained in writing in advance from SHOW MANAGEMENT. Exhibits must be removed from the hotel/facility when specified in the Exhibitor Prospectus. Any displays or materials left in booths, without instructions will be discarded.

CANCELLATION, WITHDRAWAL OR REDUCTIONS IN SPACE: Cancellation or reductions in space and refund is subject to the following conditions: Exhibitors shall give written notice of cancellation. If written notice is received more than 90 days prior to show opening, total money less a 50% cancellation fee will be refunded to Exhibitor; no refunds will be allowed for any cancellation less than 90 days prior to the opening of the Show and SHOW MANAGEMENT reserves the right to re-sell space.

SPACE ASSIGNMENTS AND SUBLEASE: Booth assignments will be made according to the procedures outlined on the contract for space. Exhibitors may not sublease the booth or any equipment provided by SHOW MANAGEMENT, nor shall Exhibitor assign this lease in whole or in part without written approval by SHOW MANAGEMENT in advance of the trade show.

RELOCATION OF EXHIBITS: SHOW MANAGEMENT reserves the right to alter the official floor plan, and/or re-assign any Exhibitor's location as deemed advisable. SHOW MANAGEMENT further reserves the right to make such changes, amendments and additions to these terms and conditions and such further regulations as it considers necessary for the good of the Show.

LIMITATION OF EXHIBITS: SHOW MANAGEMENT reserves the right to stop or remove from the Show any Exhibitor, or his representative, performing an act or practice which in the opinion of SHOW MANAGEMENT is objectionable or detracts from the dignity of the Show or is unethical to the business purpose of the Show. SHOW MANAGEMENT reserves the right to refuse admittance of exhibits or materials to the Show until all dues and fees owed are paid in full. No Exhibitor shall hold any social event, hospitality suite, meeting or demonstration to which attendees are invited that are in conflict with the official Show schedule. In addition, ANY such activities may not take place outside the official Show schedule without the express written permission of the Convening Organization(s).

MUSIC, AUDIO EFFECTS, PHOTOGRAPHY and VIDEOTAPING: Music and audio-visual devices with sound are permitted only in those locations designed by SHOW MANAGEMENT and at such decibel intensity as not to interfere with the activities of other exhibitors. Photography and videotaping other than by official SHOW MANAGEMENT photographers is not permitted within the exhibit hall. Only the exhibitor may grant permission to have its exhibit and/or products photographed.

COPYRIGHT LAW: No copyrighted music may be played or sung in the exhibition area in any fashion (including, nor limited to, background music on video or audio presentations) without obtaining appropriate licensing. The exhibitor shall indemnify SHOW MANAGEMENT, the Convening Organization(s) and the facility, their officers, directors, employees, and agents and save them free and harmless from any and all liability whatsoever, for any infringement of or other violation arising out of the use of copyrighted music.

SECURITY: Although security service will be furnished, SHOW MANAGEMENT cannot and will not be responsible for damage to, loss and/or theft of property belonging to any exhibitor, its agents, employees, business invitees, visitors or guests. Each exhibitor must carry their own insurance.

APPLICABLE LAWS: This contract shall be governed by the laws of the State of New Jersey. Exhibitor agrees to abide by all federal (including but not limited to FDA), state, and city laws, ordinances, and regulations concerning fire safety, health, environment, public safety and hazardous materials and all regulations and restrictions imposed by the Facility. All displays and decorations must be fireproof.

LIMITATION OF LIABILITY: The Exhibitor agrees to make no claim for any reason whatsoever against: SHOW MANAGEMENT, the Convening Organizations, their officers, directors, employees, agents and authorized representatives, the facility/hotel, Official General Service Contractor, for any of the following:

- loss, theft, damage to goods, or injury to himself, his employees, or attendees while in the
 exhibition area, nor any consequential damage to his business for failure to provide space
 for the exhibit or for the failure to hold the event as scheduled. The Exhibitor assumes entire
 responsibility and hereby agrees to protect, indemnify, defend and save harmless all parties
 from claims, losses, damages to persons or property, governmental charges for fines and
 attorney's fees related to the use of the exhibition premises or part thereof. In addition, Exhibitor
 acknowledges that neither SHOW MANAGEMENT nor the Convening Organization(s) maintain
 insurance covering Exhibitor's property and that it is the sole responsibility of Exhibitor to obtain
 business interruption and property insurance covering such losses by Exhibitor.
- THE ABOVE-CITED REGULATIONS as well as all conditions stated in the Exhibitor Prospectus and exhibit application become a part of the contract between the Exhibitor and the Convening Organization(s).

INSURANCE: All property of the Exhibitor is understood to remain under its custody and control in transit to and from or within confines of the Facility. SHOW MANAGEMENT does not maintain insurance covering Exhibitor's property. Exhibitor shall carry Comprehensive General Liability coverage including premises, operations and contractual liability coverage of at least \$1,000,000 for Personal Injury Liability and \$500,000 for Property, Worker's Compensation with Employer's Liability with applicable statutory coverage. Certificates shall be furnished upon request.

FORCE MAJEURE: In the event the Facility or any part of the exhibit area thereof becomes unavailable, whether for the entire event or a portion of the event, as a result of fire, flood, tempest, inclement weather or other such cause, or as a result of governmental intervention, malicious damage, acts of war, strike, lock-out, labor dispute, riot, or other cause or agency over which SHOW MANAGEMENT has no control or should SHOW MANAGEMENT decide, because of such cause, that it is necessary to cancel, postpone or re-site the exposition or reduce the move-in or installation time, show time or move-out time, SHOW MANAGEMENT shall not be liable to indemnify or reimburse exhibitor in respect to any damages or loss, direct or indirect, arising as a result thereof.

TERMINATION OF RIGHT TO EXHIBIT: SHOW MANAGEMENT reserves the right to terminate without notice an exhibitor's right to exhibit if an exhibitor or any of their representatives fail to observe the conditions of this contract, or in the opinion of SHOW MANAGEMENT, or they conduct themselves in an unethical or unprofessional manner. Such exhibitors will be dismissed without refund.

ADDENDUM: SHOW MANAGEMENT reserves the right to make changes, amendments, and additions to these rules as considered advisable for the proper conduct of the exposition, with the provision that all exhibitors will be notified of such changes.

EXHIBITOR RULES AND REGULATIONS

BOOTH CONSTRUCTION & SHOW SERVICES: Standard booths are limited to 8 foot high background drapes and 3 foot high side drapes. Maximum height of exhibit is 8 feet and may extend only one-half of the booth depth from the back wall. Height in the front half of the exhibit space cannot exceed 4 feet. Booths shall not obstruct other exhibitors or aisles. Booth carpeting (if facility is not carpeted), decorations, furniture, signs and electrical connections are available to the Exhibitor through the Official General Service Contractor, who will bill the Exhibitor directly. SHOW MANAGEMENT is not responsible for any service provided by independent contractors. SHOW MANAGEMENT reserves the right to finish and decorate any unfinished partitions, walls or backs of signs that are exposed to the public and to charge the cost to the Exhibitor. Peninsula Booths are not permitted.

BOUNDARIES: All parts of all exhibits must be exhibited within Exhibitor's assigned space boundaries. Aisle space is under the control of SHOW MANAGEMENT.

GENERAL SHOW POLICIES: Noisy or offensive exhibits are prohibited. Distribution of literature or samples must be related to exhibit and distribution limited to within Exhibitor's space. Canvassing the exhibit hall is strictly prohibited. No food or beverages may be distributed from Exhibitor's space without the pre-show approval of SHOW MANAGEMENT. The Exhibitor may not display signs that are not professionally prepared or that in the opinion of the Show Manager detracts from the appearance of the Show in any manner whatsoever. SHOW MANAGEMENT shall have sole control over all admission policies at all times.

CONFERENCE ACTIVITY APPROVAL: "Any conference activity or demonstration planned before, during or after the meeting by vendors (including but not limited to exhibitors, sponsors) that involve conference invitees, meeting attendees, delegates, officers must be approved by the (Association). Generally such activities may not take place without pre-approval to maintain the educational integrity of the conference or meeting. Certain activities, once approved may warrant premium charges. "

USE OF DISPLAY SPACE: A representative of the exhibiting company must be present at the booth(s) at all times during the posted exhibit hours. With the exception of book publishers, the sale of merchandise or equipment of any kind is prohibited in the exhibit hall. The use of the Convening Organization(s) logo on displays, signs, giveaways, promotional literature or other material is strictly prohibited. In addition, the use of the acronym of the Convening Organization must not be used on pre, at-show and/or post show promotional material unless specific written permission is granted. Use of any Convener, Sponsor or other logos is strictly prohibited unless permission is granted directly from those organizations in writing. Signs or other articles are prohibited from being fastened to the walls, pillars or electrical fixtures. The use of thumbtacks, tape, nails, screws, bolts or any other tool or material which could mar the floor or walls is prohibited. Drip pans must be used under all equipment where there is a possibility of leakage. No helium filled balloons or adhesive backed stickers may be used or given out by exhibitors.

FDA APPROVAL/CLEARANCE: If an exhibitor intends to display, introduce or feature an article whose pre-market approval or clearance is pending from the US Food & Drug Administration, the exhibitor's materials, and the exhibitor's personnel must disclose that such article has not received final FDA approval/clearance and clearly conveyed the status of such article consistent with such laws, rules and regulations administrated by the FDA. The exhibit and any associated materials also must adequately and completely disclose that the article is not currently available for sale or commercial distribution in the US. Exhibitors shall indemnify and hold harmless SHOW MANAGEMENT and the Convening Organization(s) from and against any and all costs, fees, expenses, penalties, damages and claims arising from exhibitor's failure to comply with all laws, rules and regulations (including those of FDA) applicable to such article (including any law, rule or regulation governing the display, introduction, or advertising of such article prior to final FDA approval/clearance).

EXHIBIT HALL BADGES: All exhibitor personnel must be registered. Instructions for this process will be provided to exhibitor when confirmation of booth assignment is made.

UNION LABOR: Exhibitors are required to observe all union contracts in effect among SHOW MANAGEMENT, official contractors, facilities and various labor organizations represented. Any labor required for installation or dismantle, decoration or use of equipment must be ordered through the general service contractor. Tipping is strictly forbidden for any personnel providing any services.

CONFERENCE AT A GLANCE

Subject to Change

DATE	TIME	SCHEDULE
DATE	TIME	EVENT IN 2018!
Saturday, 3-10	7:30 a.m.—5:00 p.m.	Registration Open
	8:00 a.m5:00 p.m.	Pre-Conference Sessions
	5:00 p.m.—8:30 p.m.	AATOD Open Board Meeting
Sunday, 3-11	7:30 a.m.—7:30 p.m.	Registration Open
	8:00 a.m.—5:30 p.m.	Pre-Conference Sessions
	8:00 a.m.—5:30 p.m.	Opioid Maintenance Pharmacotherapy: A Course for Clinicians
	4:00 p.m7:30 p.m.	Exhibits
	4:00 p.m7:30 p.m.	Posters
	5:30 p.m.—7:30 p.m.	Welcome Reception in Exhibit Hall
	7:30 p.m.—8:30 p.m.	Methadone Anonymous Meeting (Open)
Monday, 3-12	7:30 a.m.—7:00 p.m.	Registration Open
	7:30 a.m.—8:30 a.m.	Continental Breakfast in Exhibit Hall
	7:30 a.m.—8:45 a.m.	Poster Author Session—Author(s) presentation including Q&A
	7:30 a.m.—9:30 a.m.	Exhibits (Exhibit Hall closed 9:30 a.m.–11:30 a.m.)
	7:30 a.m.—4:45 p.m.	Posters
	8:45 a.m.—10:15 a.m.	Opening Plenary Session
	10:30 a.m12:00 p.m.	Workshop Sessions
	11:30 a.m.—4:30 p.m.	Exhibits
	12:00 p.m1:30 p.m.	Lunch in Exhibit Hall
	1:30 p.m.—3:00 p.m.	Workshop Sessions
	3:15 p.m.—4:45 p.m.	International Presentations
	3:15 p.m.—4:45 p.m.	Poster Author Session–Author(s) presentation including Q&A
	7:00 p.m.—9:30 p.m.	Awards Banquet
	9:30 p.m.—10:30 p.m.	Methadone Anonymous Meeting (Open)
Tuesday, 3-13	7:30 a.m.—5:30 p.m.	Registration Open
	7:30 a.m.—8:30 a.m.	Continental Breakfast in Exhibit Hall
	7:30 a.m 1:30 p.m.	Exhibits
	7:30 a.m.—1:30 p.m.	Posters
	8:45 a.m.—10:15 a.m.	Middle Plenary Session
	10:30 a.m12:00 p.m.	Workshop Sessions
	12:00 p.m1:30 p.m.	Lunch (on your own)
	1:30 p.m.—3:00 p.m.	Workshop Sessions / Hot Topic Roundtables
	4:00 p.m5:30 p.m.	Workshop Sessions
	7:00 p.m.—8:30 p.m.	Methadone Anonymous Meeting (Open)
Wednesday, 3-14	7:00 a.m.—1:00 p.m.	Registration Open
	7:00 a.m8:00 a.m.	Continental Breakfast
	8:00 a.m.—9:30 a.m.	Workshop Sessions
	9:45 a.m.—11:15 a.m.	Workshop Sessions
	11:30 a.m12:45 p.m.	Closing Plenary Session
	1:00 p.m.—3:30 p.m.	Clinic Tours



3







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