# Sponsor Prospectus



Sacramento, California February 18 – 20, 2026





# **About DLAC Ignite**

DLAC Ignite attracts educators and digital learning stakeholders from K-12 schools, districts, state agencies, non-profit organizations, and educational product and service companies, largely from the United States. The 2025 conference attracted almost 1500 on-site attendees, and the exhibit hall was sold out for the fourth year in a row. Attendance was driven largely by schools and districts sending a group to a previous DLAC and returning with even more people.

This conference is built around the idea that digital tools and resources alone don't magically transform education, but digital learning can increase student opportunities and improve student outcomes—especially when developed by thoughtful school leaders and implemented by effective teachers.

DLAC Ignite celebrates K-12 digital learning practitioners, researchers, and policymakers, offering them opportunities to learn from each other, share best practices, and share lessons learned in an innovative conference format. The program is built around short presentations, table talks, panel discussions, posters, and longer interactive workshops that prioritize sharing, networking, and discussion over long presentations.

Although attendees may be at various stages of using digital learning in online, blended, or hybrid Please join us as a sponsor of the DLAC Ignite in Sacramento, California, February 18–20, 2026.

#### Key Benefits Include:

- Substantial opportunities to engage with prospective and existing customers built into the conference design
- Sponsor presentation times included in programming for sponsors to highlight their successes in the field (only guaranteed for sponsors committing by October 12, 2025)
- · Face-to-face access to decision makers and purchasers looking for your products and services

### Would you like to sponsor **DLAC Ignite?**

Register via our website at conference.deelac.com/sponsors

Contact DLAC Sponsor Director, Carol Klyver, with questions at sponsor@deelac.com or call +1 650.738.1200

environments, they share at least two common goals—to engage with ideas and methods they can use immediately to better serve their schools and students, and to explore the direction of the field in order to frame longer-term trajectories and strategies. DLAC Ignite is specifically designed to bring attendees into contact with the ideas, practices, products and services to help these goals be realized.

### **DLAC Ignite organizers** and advisors

DLAC Ignite is organized by DLAC, the Community Advancing Digital Learning, with the support of a wide range of advisors. DLAC members include the most experienced people and organizations in the K-12 digital learning field, including a focus on online, blended, and hybrid environments. They include district leaders, directors of state virtual schools, principals of online schools and hybrid schools, teachers in a range of schools and classrooms, company directors, and managers of non-profit organizations.

### Attendee profile

Based on past conference attendance, our projected attendee profile includes decision-makers from a variety of organizations who provide input on purchase decisions regarding digital tools, resources and content. Last year's sponsors and exhibitors can be found on our website. DLAC Ignite is designed for a wide range of attendees, including:

- Online/hybrid school educators (predominantly school/district leaders, but also teachers) seeking to share best practices and learn from one another
- Mainstream school educators seeking to start or develop system-level (school or district) digital learning programs and strategies
- Companies and non-profit organizations providing digital tools, resources, professional learning, and other support
- Researchers who work with educators to implement evidence-based improvements and enhancements
- State education agency personnel and other policymakers who seek to support digital learning in a range of schools

Forty-nine out of fifty states have been represented at one or more conferences to date, and international participation in DLAC Ignite continues to grow.

### Valuing our sponsors

DLAC Ignite believes companies and non-profit organizations play a key role in supporting schools for the ultimate benefit of students. Few schools are implementing any type of digital learning without the help of one or more outside organizations providing content or support for teaching, courses, professional learning, strategic guidance, quality assurance, and technology platforms through their products and services. Third-party providers often play a key role in helping schools better understand best practices across the field.

DLAC Ignite demonstrates its understanding of the importance of these third-party partnerships with a design and structure that supports sponsors, including:

- The conference agenda includes two major receptions in the Exhibit Hall. No competing sessions are scheduled, and these events generate conversations with exhibiting sponsors.
- DLAC Ignite makes it easy for sponsors to hold onsite events during the morning prior to the conference opening and in the evenings.
- Extensive networking areas are available throughout the space so planned or spontaneous conversations can easily be conducted in convenient, comfortable, quiet areas.
- Sponsors are welcomed as session presenters and participants. (See guaranteed presentation opportunities for sponsors registered by October 12, 2025 on page 4).
- A variety of additional opportunities are available for sponsors, and ideas about other opportunities not yet considered are welcome.

Would you like to sponsor DLAC Ignite? Register via our website at conference.deelac.com/sponsors

#### Questions?

Contact DLAC Ignite Sponsor Director, Carol Klyver, at <a href="mailto:sponsor@deelac.com">sponsor@deelac.com</a> or call +1 650.738.1200

# Summary of sponsor levels and benefits (details on page 5-7)

	GOLD	SILVER	BRONZE
Non-Member Fee	\$30,000	\$12,000	\$6,000
Premium <u>DLAC</u> Member	\$25,000	\$10,000	\$5,000
		BENEFITS	
Preconference or evening event space at a prime location in the conference hotel	Complimentary space provided subject to availability     Order of choice based on date of sponsor registration/payment	<ul> <li>May be purchased for an additional fee if available</li> <li>Priority based on date of sponsor registration/payment</li> </ul>	
Presentation time	3 segments or equivalent (see session type detail on page 5)	2 segments or equivalent (see session type detail on page 6)	1 segment or equivalent (see session type detail on page 7)
Email Marketing Opportunity	One branded marketing email sent on sponsor's behalf		
Recognition	<ul> <li>Prominent logo on conference website and mobile app</li> <li>Thank you signage at one of the two main receptions</li> <li>Logo displayed on welcome slide loop</li> <li>Prominent logo included on general sponsor signage displayed throughout conference</li> </ul>	Logo display on conference website and mobile app     Thank you signage at the Thursday morning coffee break     Logo included on general sponsor signage displayed throughout conference	Small logo display on conference website and mobile app     Small display logo included on general sponsor signage displayed throughout conference
Sponsored item	Option to provide a co-branded lanyard based on availability (sponsor is responsible for purchasing and shipping)     Other ideas welcome		
Social media exposure	Mention/logo in at least 4 social media posts with logo display, including individual welcome announcement **	Mention/logo in at least 2 social media posts with logo display, including group welcome announcement **	Mention/logo in at least 1 group social media post**
Conference registrations	6 complimentary conference passes	2 complimentary conference passes	1 complimentary conference pass
Exhibit space	<ul> <li>Complimentary 10x10 exhibit space in preferred location</li> <li>Option to purchase up to three additional contiguous spaces in preferred location</li> <li>One additional conference registration and one booth pass is provided for each purchased exhibit space***</li> </ul>	Option to purchase up to three contiguous spaces in preferred location  One additional conference registration and one booth pass is provided for each purchased exhibit space***	Option to purchase up to two contiguous spaces in preferred location  One additional conference registration and one booth pass is provided for each purchased exhibit space***
	Platinum level (\$60,000 No Available by spec	n-Members/\$50,000 Members) ial arrangement only ol Klyver at sponsor@deelac.com	

Contact Sponsor Director Carol Klyver at <a href="mailto:sponsor@deelac.com">sponsor@deelac.com</a>

<sup>\*</sup> The deadline for guaranteed session assignment associated with all sponsor levels is October 12, 2025. After this, we will attempt to provide the appropriate session allocations for new sponsors, but this cannot be guaranteed. In all cases, allocations may be filled with submission(s) from the sponsor received during the Call for Proposals.

<sup>\*\*</sup> Number of social media posts cannot be guaranteed if registration is later than October 12, 2025.

<sup>\*\*\*</sup> Sponsor booth passes may be converted to an unrestricted conference registration by paying 50% of the current conference registration cost. Additional staff must register as DLAC attendees.

# Gold Sponsor benefits

\$30,000 contribution (\$25,000 DLAC Members)

# Event space at prime location in the conference facility

Gold Sponsors will have the opportunity to host an event at the conference hotel on either Wednesday or Thursday evening, or Wednesday morning prior to the conference start. We are also willing to consider events that overlap conference programming. Event spaces are complimentary to Gold Sponsors on a first come, first served basis, subject to availability. These events may be public (and open to everyone) or private (invitation only).

DLAC Ignite will provide approval for the event and coordinate introduction to appropriate hotel catering and management staff. Sponsors are financially responsible for food and beverages offered at these events.

### Sponsored session

The Ignite program is built on 20-minute segments followed by 10-minute transition periods. Gold Sponsors committed by October 12, 2025 have the opportunity to present a 110-minute interactive panel or workshop developed in consultation with Ignite organizers. Alternatively, three separate short talks are also possible.

### **Email marketing opportunity**

DLAC Ignite will send one email to Ignite registrants on behalf of Gold Sponsors. This opportunity to send an email to attendees is limited, ensuring that attendees are not "over marketed" and your message receives the attention it deserves. This email must be pre-approved by DLAC Ignite.

> Platinum level (\$60,000 Non-Members/\$50,000 Members) Available by special arrangement only

Contact Sponsor Director Carol Klyver at <a href="mailto:sponsor@deelac.com">sponsor@deelac.com</a>

### Recognition

Gold Sponsors receive prominent recognition throughout the conference including the following:

- Prominent logo displayed on the conference website and mobile app
- Thank you signage at one of the two main receptions (Wednesday or Thursday afternoon)
- Prominent logo included on general sponsor signage displayed throughout the conference
- Logo displayed on the welcome slide loop
- Mention/logo in at least 4 social media posts with logo display, including individual welcome announcement

### **Exhibiting**

For details about purchasing space in the DLAC Ignite Exhibit Hall, see the Exhibiting at DLAC Ignite section (page 8) of this prospectus. Gold sponsors receive one complimentary standard size booth in a preferred location with sponsorship. There is also an option to purchase up to three additional exhibit booths (\$2,750 per 10x10 space) to create a quad-sized booth area. Only Gold Sponsors may create quad booths.

### Sponsored items

Gold Sponsors have the opportunity to provide a co-branded lanyard. This is a first come, first served opportunity, and the branded item must also include the DLAC Ignite logo. Ideas for additional branded items will also be considered. Gold Sponsors awarded these opportunities are responsible for purchasing and shipping these items to the conference.

### Conference registrations

Gold Sponsors receive six conference registrations. These are full conference registrations that allow for attending sessions and all conference-related events.

In addition, Gold Sponsors purchasing exhibit booths receive one full conference registration and one booth staff pass per purchased exhibit booth.

# Silver Sponsor benefits

\$12,000 contribution (\$10,000 DLAC Members)

# Event space at prime location in the conference facility

After Gold Sponsors have been assigned space, Silver Sponsors will have the opportunity to secure remaining space (subject to availability and include a fee) to host an event at the conference facility, on either Wednesday or Thursday evening, or Wednesday morning prior to the conference start. We are also willing to consider events that overlap conference programming. These events may be public (open to everyone) or private (invitation only).

Remaining event space will become available eight weeks prior to the conference for an additional charge ranging from \$2,500 to \$5,000 depending on the space. DLAC Ignite will provide approval for the event and coordinate introduction to appropriate hotel catering and management staff. Sponsors are financially responsible for food and beverages offered at these events.

### Sponsored session

The DLAC Ignite program is built on 20-minute segments. Silver Sponsors committed by October 12, 2025 have the opportunity to present the equivalent of two 20-minute segments developed in consultation with Ignite organizers. Possible session types include Contributed Talks, Explore and Engage, and Table Talks.

### Recognition

Silver Sponsors receive recognition throughout the conference (although secondary in prominence to Gold Sponsors), including the following:

- Logo on the conference website and mobile app
- Thank you signage at a coffee break
- Logo included on general sponsor signage displayed throughout the conference
- Mention/logo in at least 2 social media posts with logo display, including group welcome announcement

### **Exhibiting**

For details on purchasing space in the DLAC Ignite Exhibit Hall, see the Exhibiting at DLAC Ignite section (page 8) of this prospectus. Silver Sponsors have the option to purchase up to three contiguous exhibit spaces at \$2,750 per 10x10 space.

### Conference registrations

Silver Sponsors receive two conference registrations. These are full conference registrations that allow for attending sessions and all conference-related events.

In addition, Silver Sponsors purchasing exhibit booths receive one full conference registration and one booth staff pass per purchased exhibit booth.

# Bronze Sponsor benefits

\$6,000 contribution (\$5,000 DLAC Members)

### Sponsored session

The DLAC Ignite program is built on 20-minute segments. Bronze Sponsors committed by October 12, 2025 have the opportunity to present the equivalent of one 20-minute segment developed in consultation with DLAC organizers. The most common session type is a Contributed Talk.

### Recognition

Bronze Sponsors receive recognition throughout the conference (although secondary in prominence to Silver Sponsors), including the following:

- · Small logo on the conference website and mobile app
- Small logo included on general sponsor signage display throughout the conference
- Mention/logo in at least 1 social media post

### **Exhibiting**

For details on purchasing exhibit space in the DLAC Ignite Exhibit Hall, see the Exhibiting at DLAC Ignite section (page 8) of this prospectus. Bronze Sponsors have the option to purchase up to two contiguous exhibit exhibit spaces at \$2,750 per 10x10 space.

### Conference registrations

Bronze Sponsors receive one conference registration. It is a full conference registration that allows for attending sessions and all conference-related events.

In addition, Bronze Sponsors purchasing exhibit booths receive one full conference registration and one booth staff pass per purchased exhibit booth.



Would you like to become a DLAC Ignite Sponsor? Contact our Sponsor Director to register, or to discuss opportunities and address your questions:

Carol Klyver

**DLAC Sponsor Director** 

Tel: +1 650.738.1200

Email: sponsor@deelac.com

Register online at conference.deelac.com/sponsors

# Exhibiting at DLAC Ignite

The Ignite Exhibit Hall offers a myriad of opportunities for companies and other organizations wishing to meet and engage with conference attendees. The Exhibit Hall is a large space with an open, pleasant atmosphere. Hosted receptions, networking areas, and other activities within the Exhibit Hall draw traffic for exhibitors.

### Afternoon receptions

On both Wednesday and Thursday afternoon, DLAC Ignite will host a 90-minute reception for all conference attendees in the Exhibit Hall. Drinks and appetizers will be served.

The Thursday morning coffee break with poster sessions (main conference day), and lunch/dessert service in the Exhibit Hall will also draw attendees.

### Booth purchase/selection

Exhibitors may apply for booth space(s) during sponsor registration. Booth space is not confirmed until DLAC approves purchase, terms and conditions have been agreed to, and payment is received in full. DLAC reserves the right to deny any booth application if it determines at its sole discretion that the requested booth space rental is not in the best interests of the DLAC Ignite exhibit show. Special Sponsor Booth purchase includes:

- · access to sponsor reserved booths in premium locations
- 10x10 space (pipe and drape)
- · table and 2 chairs
- ID sign
- 1 full conference registration
- 1 booth pass (restricted to Exhibit Hall area)\*

\*Sponsor booth passes may be converted to an unrestricted conference registration by paying 50% of the current conference registration cost. Additional staff must register as DLAC Ignite attendees.

**Please note:** Power must be purchased by exhibitor. Purchasing Internet is also recommended if reliable high-speed Internet is necessary to showcase products or services.

**Please also note:** Similar to professional conferences in many fields, and in consideration of trends toward more stringent privacy laws, DLAC Ignite does not share attendees' contact information. However, lead retrieval services are available for exhibitor purchase and attendee badges carry QR codes. Also, a sponsor-branded email message may be sent out by DLAC Ignite as a benefit of Gold Sponsorship.

#### Early registration fee

(on or before Friday, December 12, 2025)

The early registration fee is \$2,750 per 10x10 space. Booth selection is based on date and time of registration, once the exhibit floor plan is available.

### Late registration fee

(after Friday, December 12, 2025)

The late registration fee increases to \$3,100 per 10x10 space. Booth selection is based on date and time of registration, once the exhibit floor plan is available.

### Corner booth upgrade

Corner booths are available to sponsors without any additional cost or upgrade fees.

### Additional booth purchase

Whereas standard exhibitors are limited to a single booth purchase, DLAC Ignite sponsors may purchase additional booths to create double, triple and quad booths depending on the sponsor level. Please see the benefit chart on page 4 for details about multiple booth purchases.

#### Passes associated with booth purchase

Sponsors receive one (1) full conference registration for every purchased booth and one (1) booth pass with restricted access to only the exhibition area. The booth pass may also be upgraded.

### Hours

#### Wednesday, February 18

8:00AM - 3:30PM Exhibitor setup

4:30 - 6:00PM Exhibit Hall Grand Opening

reception

6:00PM Closes for the evening

#### Thursday, February 19

9:30AM - 6:00PM Exhibit Hall open

9:50AM - 10:30AM Poster sessions and morning coffee

break in Exhibit Hall

12:20 - 1:30PM Lunch and dessert served in the

Exhibit Hall

4:30 - 6:00PM Reception

6:00PM Exhibit Hall closes Exhibition Hall hours and activities are subject to change. (Breaks/receptions are periods of highest traffic.)

# DLAC IGNITE SPONSOR AGREEMENT FORM (page 1 of 2)

Organization Name:	Date:			
Organization Address:				
Telephone:	Fax:			
E-mail:	Website Link (for your logo):			
Sponsor Level				
We agree to sponsor Ignite at the (please ch	eck one):			
Platinum Sponsor (\$60,000) or DLAC	Premium Member (\$50,000) - must be preapproved by Sponsor Director			
Gold Sponsor (\$30,000)	DLAC Premium Member Gold Sponsor (\$25,000)			
Silver Sponsor (\$12,000)	DLAC Premium Member Silver Sponsor (\$10,000)			
Bronze Sponsor (\$6,000)	DLAC Premium Member Bronze Sponsor (\$5,000)			
Check here if you wish to:				
Purchase an Exhibit booth  Total number of booths	(include complimentary booth in total if Gold Sponsor level)			
Hosting an event onsite at the confe	rence (complimentary for Gold Sponsors)			
December Towns and Direction Assess	<b>-</b>			
have been made with Sponsor Director. Spon agreement. This is a binding agreement and Prior to November 1, 2025, fifty percent (50%)	Il be paid in full within 30 days of receipt of invoice unless special arrangements nsor logos must be provided to Sponsor Director upon signing of this cancellation of any portion of it is accepted only at the discretion of DLAC, LLC. 6) of the total contribution may be refunded. After November 1, 2025, no refunds will le for total payment irrespective of the reason for cancellation.			
Authorized Representative Name	Authorized Representative Title			
Authorized Representative Signature	Date			
DLAC Representative Name	DLAC Representative Title			
DLAC Representative Signature	Date			
reserves the right to change recognition opportun	ated with items or events require DLAC, LLC Management approval. DLAC, LLC Management ities at its sole discretion in order to benefit the conference.  to Sponsor Director below to secure your sponsorship.			
Carol Klyver, Sponsor Director	to openior. Billotte Bolott to occure your openiorising.			

Tel: +1 650.738.1200 Please complete the online portion of registration at conference.deelac.com/sponsors and upload your signed/completed form online as well.

Email: <a href="mailto:sponsor@deelac.com">sponsor@deelac.com</a>

# DLAC IGNITE SPONSOR AGREEMENT FORM (page 2 of 2)

sponsor contact for delivery of	Dellellis.			
Name:				
Telephone:		Email:		
Additional sponsor recognition				
Please indicate your order of preference	e for the recognition op	tions available for you	ur sponsor level:	
Platinum Level recognition (by special	arrangement only)			
Contact Sponsor Director at sponsor@d				
Gold Level recognition (number to indi	cate order of preferen	ce):		
Wednesday Afternoon Reception	(available to all Gold S	ponsors on board pric	or to October 12, 2025)	
Thursday Afternoon Reception (a	vailable to all Gold Spo	nsors on board prior t	to October 12, 2025)	
Lanyards (limited to ONE sponsor	, and sponsor must pui	chase and deliver ite	ms)	
Silver Level recognition (number to ind	dicate order of prefere	uce).		
Thursday Morning Coffee recognition is			or to October 12, 2025	
gg		p		
DLAC premium member discou	nt eligibility			
Current DLAC Premium Members are of	fered a discount on sp	onsorship fees.		
Is your organization a current Premium I	Member of the DLAC?			
Yes Renewal Date	No			
Payment method (choose one):	Credit Card	Wire Transfer	Check	
If credit card payment (choose one):				
Visa MasterCard	American Express	Discover		
Card number:		Exp. date:	Security code:	
Name as it appears on card:				
Billing address (if different from abo	ove)			
Address:				
City:		State:	Zip:	
If check payment: Please make checks payable to DLAC, LLC and send with a copy of your completed agreement form to:		Please contact <b>C</b>	If wire transfer payment: Please contact Carol Klyver, Sponsor Director, at sponsor@deelac.com for wire transfer instructions.	
DLAC Ignite Conference Sponsorsh c/o Executive Events, Inc. PO Box 817 Niwot, CO 80544	nip			

#### Health and safety planning:

We will continue to adhere to current federal, state and local guidelines provided by public health officials regarding large gatherings throughout our planning and hosting of DLAC Ignite 2026 Sacramento.