



HAGERTY

**AN OVERVIEW:
HAGERTY CONSULTING, INC.
COVID-19 RESPONSE AND
RECOVERY CAPABILITIES**

In response to the Novel coronavirus (COVID-19) outbreak in the US, the federal government has and continues to actively develop reimbursement and stimulus funding to provide state, local, tribal, and territorial (SLTT) governments, private nonprofits (PNPs), and even private businesses and individuals with financial tools and resources to sustain viability and even help combat the spread of COVID-19.

Hagerty works with clients to prepare for, respond to, and recover from disasters. Our clients span the US and include support for navigating the uncertainty of COVID-19 by assisting with applications for federal funding, conducting community needs assessments, and providing planning or operational support.

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Who is Hagerty?

Hagerty Consulting, Inc. (Hagerty) is a full-service consulting firm that helps clients prepare for, respond to, and recover from disasters. Hagerty has supported local, tribal, and state, governments and private sector clients through every major disaster since 2001. We blend exceptional management consulting skills with the industry's deepest programmatic expertise to produce innovative strategies and results for our clients. We have highly qualified and expert professionals all over the nation and US territories with offices located in Evanston, Illinois (corporate headquarters); Austin, Texas; New York City, New York; Sacramento, California; Washington, D.C.; Hickory, North Carolina; Tallahassee, Florida; and San Juan, Puerto Rico.

Learn more about Hagerty's work and capabilities:



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Hagerty has assisted numerous states and large urban areas across the country in post disaster recovery throughout its history. Hagerty has managed \$30B in federal disaster grant funding across a variety of funding streams. In addition, Hagerty clients have had \$0 dollars in material de-obligations as a result of Office of the Inspector General (OIG) Audits.

Where is Hagerty Operating?

California

Hagerty is supporting the California Governor's Office of Emergency Services (Cal OES) across both response and recovery from the Camp, Woolsey, and Hill wildfires. Hagerty was selected for a long-term support contract, which extends our support for future disasters which may impact the State of California, including our current support for COVID-19.

Florida

Hagerty is supporting the State across both the response and recovery functions engaged in COVID-19 response. Hagerty is actively managing and augmenting Florida's EOC and assisting the State with logistics, shelter management, and alternate care facilities, and co-response.

COVID-19 Response & Recovery Funding

Hagerty's consulting cadre includes individuals from a range of disciplines and areas of expertise, including public health, public policy, urban planning, emergency services, crisis communications, social work, compliance, architecture/engineering, accounting/audit, cost estimating, and grants management. We have advised clients across the country in all FEMA regions, including New York, Texas, Florida, California, and US island territories.

COVID-19 The Opportunity

For the COVID-19 pandemic, the federal government has simultaneously made traditional disaster recovery grants, such as FEMA Public Assistance and HUD Community Development Block Grants, available to all 50 States and Territories. In addition, the CARES Act enabled direct relief allocations to State and Local Governments as well as Health Care providers through the Coronavirus Relief Fund and Provider Relief Fund. The eligible activities for these programs overlap, which when combined with spending deadlines require organizations to make funding decisions quickly with accurate record keeping to actively manage potential duplication of benefits.

What is an Eligible Activity for Reimbursement?

Examples of potentially eligible activities that Applicants across the country are pursuing reimbursement for and can be applied to multiple available programs include:

- ◆ Emergency Operation Center (EOC) costs.
- ◆ Disinfection of eligible public facilities.
- ◆ Materials and supplies, such as personal protective equipment (PPE).
- ◆ Temporary medical facilities and/or enhanced hospital capacity, such as drive-through testing.
- ◆ Purchase and distribution of food, water, ice, medicine, and other consumable supplies.

COVID-19 Response & Recovery Funding

Hagerty is working across the country with State and Urban Area governments in two major capacities:

1. Managing the COVID-19 disaster response providing subject matter expertise in the areas of: logistics, shelter management, alternate care facilities, homeless population solutions, digital data management solutions, and response planning.
2. Providing full-service Cost Recovery Management to include mapping eligible activities to the most optimal federal funding stream, formulating grant applications, interpreting available policy to advocate for reimbursement, and implementing grant management technology solutions to avoid duplication of benefits and discourage future de-obligations.

Data Analytics

Hagerty is providing executive dashboard reporting across all phases of the COVID-19 operation. We utilize our grants management tool as well as data visualization capabilities to analyze all relevant response and financial data, measure operational effectiveness, and provide key insights to our clients to inform operational decision making. We have been providing this service in three main areas:

1. Response Dashboards

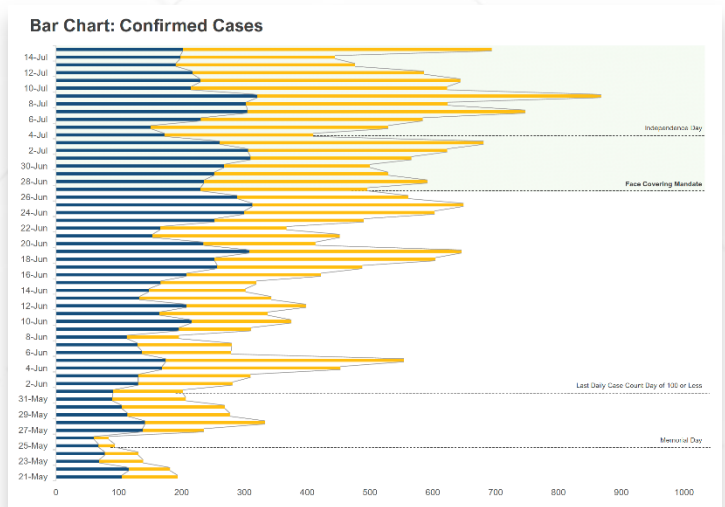
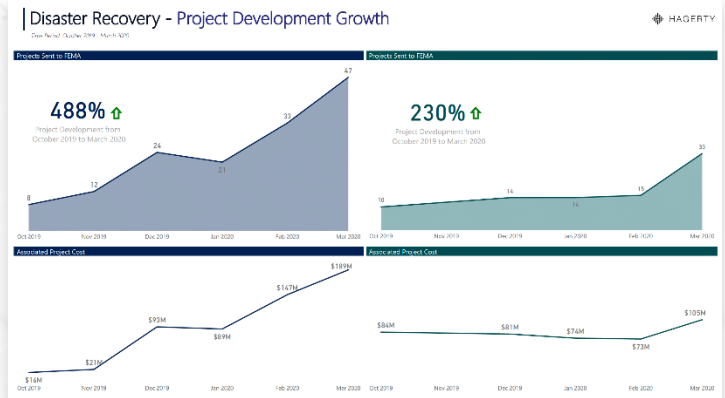
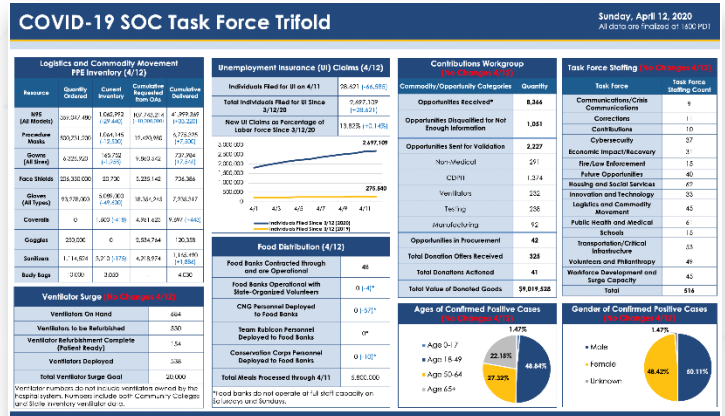
Hagerty is actively tracking in real time Key Performance Indicators (KPIs) that provide Executive level visibility into the ongoing COVID-19 response operation.

2. Recovery Dashboards

Hagerty is assisting our clients track and report cash flow relative to the COVID-19 operation. This includes but is not limited to tracking: COVID-19 incurred costs for Coronavirus Relief Fund reporting and audits; all eligible expenses for FEMA Public Assistance; and reimbursement for those costs and enabling grant sub-recipients to utilize and report through a centralized system. This tool has yielded total visibility for our State clients in how dollars are being expended and utilized throughout the response.

3. COVID-19 Data Visualization

Hagerty has been consistently analyzing how COVID-19 prevention strategies are performing utilizing a data driven approach. We have been creating and collecting survey data for our clients and developing visual charts to demonstrate effectiveness, identify key insights, and offer considerations for operational decision making.



Who We Serve

- ◇ Public health agencies
- ◇ Hospitals
- ◇ Healthcare & primary health providers
- ◇ Emergency medical services
- ◇ Long-term care providers
- ◇ Community health centers
- ◇ Behavioral health providers
- ◇ Home care agencies
- ◇ Healthcare associations
- ◇ Specialty services providers
- ◇ Non-profit organizations
- ◇ Volunteer medical organizations
- ◇ Healthcare coalitions
- ◇ Medical supply companies
- ◇ Public / private organizations

COVID-19 & Public Health Support Services

Hagerty supports over 100 hospitals, healthcare systems, and public health agencies nationwide. Our consultants have extensive field experience designing public health preparedness programs, developing policy, managing grants, and training healthcare professionals on subjects such as infection control and personal protective equipment. Our staff include Certified Emergency Managers, Certified Business Continuity Professionals, Master Exercise Practitioners, and professionals with hands-on experience working with healthcare and public health agencies.

Hagerty Can Help Prepare for Public Health Emergencies

- ◇ Assess and validate current public health plans, policies, and procedures.
- ◇ Manage training and exercise programs to test organizational capabilities.
- ◇ Develop emergency response plans.
- ◇ Train key staff in operational procedures and current best practices.
- ◇ Create continuity plans in the case of large-scale disease outbreaks

Hagerty's Services & Areas of Specialization

Hagerty customizes our services to meet your needs, including:

- ◇ Facilitation
- ◇ Strategic planning
- ◇ Stakeholder engagement
- ◇ Capability assessments & gap analysis
- ◇ Plan development & integration
- ◇ Continuity of operations and/or business continuity planning
- ◇ Training development & delivery
- ◇ Design, conduct, & evaluate HSEEP compliant exercises

Our Areas of Specialization:

- ◇ Emerging infectious diseases (e.g., COVID-19)
- ◇ Disaster mental health
- ◇ Emergency operations
- ◇ Crisis & emergency risk communications
- ◇ Alternate care sites
- ◇ Fatality management
- ◇ Medical surge
- ◇ Mass care
- ◇ Responder safety
- ◇ Volunteer management
- ◇ Points of Dispensing (e.g., medical countermeasures)

